

1928



LEADING THE PATH OF EVOLUTION

1964



1970



1990



2006

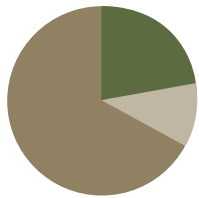
L A Z B O Y
I N C O R P O R A T E D

annual
report

the La-Z-Boy shareholders' meeting

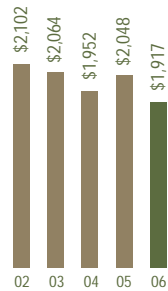
WEDNESDAY, AUGUST 16, 2006 11:00 A.M. EDT
LA-Z-BOY AUDITORIUM, 1284 N. TELEGRAPH ROAD
MONROE, MICHIGAN USA

01

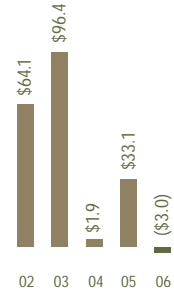


2006 sales mix

68% upholstery
22% casegoods
10% retail



sales
amounts in millions



income (loss) from
continuing operations
amounts in millions

Dear Fellow Shareholders:

Since the beginning of this decade, extensive change has permeated the U.S. furniture industry with incredible speed. Retail distribution has grown beyond traditional furniture retailers, and competition from Asia has completely transformed the marketplace. In the 79-year history of La-Z-Boy, change and evolution have always played significant roles and helped to build our company into what it is today – La-Z-Boy® – the best known brand in furniture, North America's largest upholstery manufacturer, the world's leading producer of reclining chairs and the largest proprietary upholstery retailer in North America. We know that ongoing evolution is essential as we position our company for the future.

Fiscal 2006 Accomplishments and Challenges

As we continued to adapt our business model, we had many accomplishments, including those highlighted below:

- **Transitioned the Casegoods Segment** – We completed the shift from a domestic casegoods manufacturer to primarily an importer, and realized a \$13 million improvement in operating margin compared with last year – a significant turnaround;
- **Expanded the La-Z-Boy Furniture Galleries® System** – The quality of our store system was improved as we increased the number of New Generation stores by 49. At year end, with 154 new format stores out of 337, approximately 50% of our total stores are less than five years old. These stores increase our retail appeal to consumers, drive more traffic, generate greater sales, strengthen our brand name with “permanent billboards” and differentiate us from our competition;

shareholders

- **Strengthened our Balance Sheet** – We reduced our debt by \$42 million and achieved a debt-to-total-capitalization ratio of 26.5%, down from 30.0% last year;
- **Increased Dividend for Shareholders** – In May, we announced a 9% increase in our quarterly dividend to 12¢, marking our 140th consecutive dividend;
- **Focused on Continued Innovations** – Recent product introductions demonstrated our commitment to innovation, including:
 - Kaleidoscope™, a new color-matching technology system for customers available at La-Z-Boy Furniture Galleries® stores;
 - A new lift chair design and technology that improves aesthetics and safety;
 - A state-of-the-art motion sofa mechanism with greater functionality that is more cost efficient.

In addition to the successes we achieved, we also had a few disappointments, including lower-than-expected sales growth, less-than-desired progress in improving our company-owned retail store performance and annual financial results well below historical and expected levels. Throughout the remainder of this report, we will review how we are responding to the various challenges in our business and will address what we are doing to increase the growth and profitability of our company.



Above: (left) Kurt Darrow, President and Chief Executive Officer; (right) Patrick Norton, Chairman of the Board, seated on Sam Moore Annie chairs



Fiscal 2006 Financial Performance

To put our fiscal year into perspective, it is important to review what transpired during our first six months, which were marked by a series of unusual – and several uncontrollable – events, including:

- **Supply Shortage** – A major supply chain problem arose when the upholstery industry faced an unprecedented shortage and subsequent allocation of polyurethane foam resulting from Hurricanes Katrina and Rita. Our performance suffered as production capacity was constrained by some 50%;
- **Hurricane Damage** – Hurricane activity damaged and disrupted our Newton, Mississippi parts supply manufacturing facility and impacted our upholstery production;
- **Restructuring Charge** – Because of increased efficiencies in our overall upholstery operations, we aligned our capacity with the closure of our Waterloo, Ontario facility, resulting in an \$9 million restructuring charge;
- **Import Transition** – Our last residential casegoods company converted to an import model which held back margin advancement during the first half of the year.

We made significant strides in fiscal 2006 and have some ongoing challenges, but our momentum is clearly evident as our performance in the second half of fiscal 2006 dramatically eclipsed that of the first half. Foam supply returned and production increased to normal levels. While the retail environment remained below expectations, we had respectable operating margins with an

improved cost structure in place, particularly in casegoods, as we completed our transition to primarily an import model. In fact, we generated upholstery and casegoods operating margins of 8.1% and 5.3%, respectively, in our second half, even on lower volume than last year, demonstrating the improving progression and repositioning of our strategy.

The Retail Segment, however, had significant losses, essentially stemming from last year's acquisition of three major markets, which all have tremendous demographic potential. We began the lengthy and necessary process of achieving profitable operations in these markets by adding and remodeling stores while leveraging advertising, warehousing and administrative expenses. Past company-owned retail successes have proven that our target margin range of 3% to 5% is both realistic and achievable, although it will take time to reach these levels in our newer markets.

With that as a backdrop, in fiscal 2006 our sales were \$1.9 billion, down 6.4% from last year, principally as a result of the challenges faced in the first half. Also, this fiscal year had 52 weeks, one less than the 53 in fiscal 2005.

We had a net loss of \$3 million, or \$0.06 per share, for the fiscal year, including a before-tax restructuring charge of \$6.6 million, which allowed us to better align our upholstery capacity, and a \$23 million non-cash write-down of intangibles, stemming from one of our non-branded upholstery companies, Bauhaus, which, primarily as a result of department-store consolidation, had a significant decrease in sales and earnings, and impaired the value of its intangibles.

Management Succession

Change and evolution take on many faces in the life of a company. This year, it meant a change in our senior management team with the retirements of our Chairman, Patrick H. Norton, and our Chief Financial Officer, David M. Risley.

An industry icon, Pat served our company for 25 years and, under his stewardship and direction, our company grew from \$150 million in 1981 to over \$2 billion. His will to succeed has inspired the culture of La-Z-Boy and his influence will be felt for many years to come. The Board appointed Pat as Chairman Emeritus, a non-voting member of the Board of Directors, upon his retirement. Even though Dave served us for a shorter period of time, he played a pivotal role in reshaping our financial and operating strategies and built a strong financial team. We wish them both well in their retirements.

And sadly, we mourn the loss of Board member Helen Petrauskas, who passed away in March after contributing her wisdom, sound judgment and dedication to our company for six years.

We are focused on developing our management team to meet the challenges and opportunities ahead and our succession planning has us prepared for change. As such, this process provided us with an internal candidate ready to step into the CFO position. Our Corporate Controller, Louis M. ("Mike") Riccio, Jr., is slated to succeed Dave as CFO. And, in May, we promoted Otis Sawyer to the newly created position of Senior Vice President, Corporate Operations. Otis will oversee the key areas of Information Technology, Transportation/Logistics and Corporate Fabric Procurement as the coordination of these three areas is becoming more important in today's increasingly global sourcing environment.

Plans for 2007

As we enter fiscal 2007, we will continue to focus on profitable growth. There is substantial opportunity as we aggressively expand our retail distribution, provide customers with innovative and stylish furniture that offers the comfort, quality and value they expect from La-Z-Boy, and use consumer research to market and make our brands more relevant in a dynamic marketplace – one where our customer base is expanding and consumer preferences and shopping habits are changing – all to improve the top line.

With ongoing change in the furniture industry, our retail presence will provide us with the strategic platform necessary to ensure a solid future for our company. In fiscal 2007, we plan to open 20-25 new La-Z-Boy Furniture Galleries® stores, and will relocate or convert 20-25 existing stores to the New Generation format, which has proven to return higher sales-per-square-foot performance. This includes our company-owned stores where we have an aggressive build-out plan for fiscal 2007 that will not only increase our total store count, but will increase substantially the number of company-owned stores in the New Generation format from 28 to 46. We are confident that as the operating performance of our company-owned stores improves, it will substantially change our overall earnings power.

While we expect some margin improvement to result from top-line growth, we will continue to improve the efficiencies of our operations and will complete the shift to cellular manufacturing in our Upholstery Segment, while lowering costs in both casegoods and upholstery through numerous continuous process improvement projects, including initiatives in purchasing, logistics and global

sourcing that are well underway. There is no question that these initiatives are critical to our growth and to differentiating ourselves from our competitors. We are working to offer our customers mass choice and customization with quick delivery and our entire organization is focused on fulfilling that promise to the consumer.

Looking Ahead

We are encouraged by our accomplishments as we completed the second half of our year and are optimistic that our company is positioned to capitalize on the extensive changes which have occurred and continue in our industry. While we cannot predict the future, as fiscal 2007 unfolds, with an environment with fewer significant catastrophic events and a more stable economy, we are poised to perform well and increase shareholder value. We have the most powerful and respected brand in the home furnishings industry, and we are committed to improving our performance.

We thank all of our stakeholders for your continued support. Without the guidance of our Board of Directors, the patience of our shareholders and the dedication of our customers, suppliers and employees, we could not have made the transition in our business model which has been necessary since the beginning of the decade. As you read on through this report, you will see just a few examples of the change we have experienced thus far in our company's lifetime. To be sure, there will be more changes to come ... and we embrace the opportunities they will present.

Kurt L. Darrow
President and Chief Executive Officer



evolution

P R O D U C T

05 From a wood-slat chair created in a garage, to furniture for every room in the home ... La-Z-Boy, through its 79-year history, continues to expand its product offering while remaining true to the elements of quality and innovation that began with its recliner roots.



A leading U.S. furniture company, La-Z-Boy offers a complete line of upholstered furniture, complemented by a broad selection of casegoods furniture for bedrooms, dining rooms and more, in styles ranging from traditional to contemporary.



Kincaid
Colonnade dining room



La-Z-Boy Kidz
iRoom collection



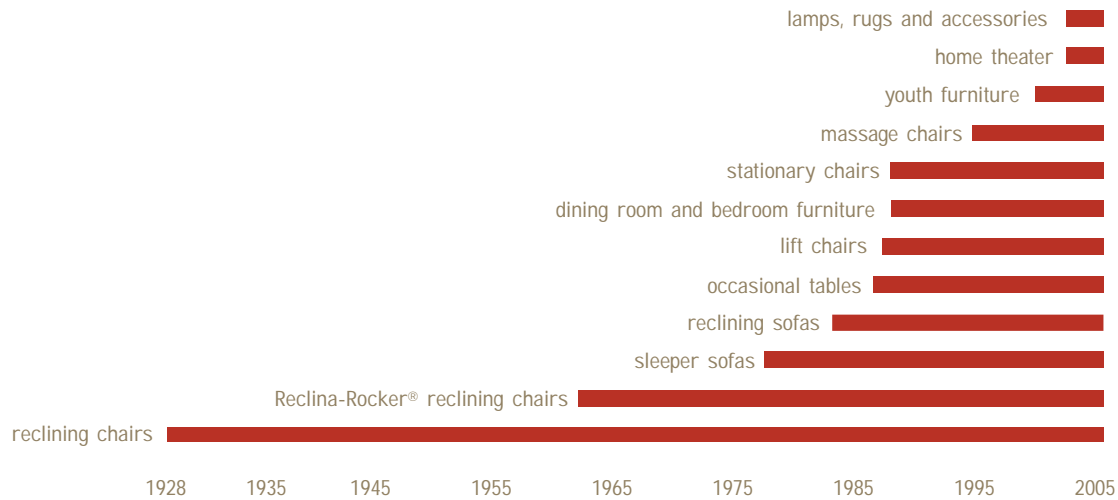
La-Z-Boy Home Theater
Matinee



Pennsylvania House
Manhattan sofa and chair

CATEGORIES OF PRODUCTS

styles for every room



Years product lines were introduced or acquired, company founded in 1927



brutus sofa | ENGLAND, INC.

| continuous improvement |

M A N U F A C T U R I N G

07

While La-Z-Boy has grown into a company with more than seven million square feet dedicated to manufacturing, the company continues to operate with the philosophy its founders established 79 years ago – to manufacture quality products using the best techniques and facilities. By focusing on lean manufacturing, as it converts facilities to the cellular manufacturing process, and augmenting production with global sourcing, La-Z-Boy has maintained its competitive positioning



in the marketplace. And, as a result of a significant change in the U.S. landscape for casegoods, La-Z-Boy has become primarily a marketer, distributor and importer of wood furniture. Today, the company has strategically partnered with reliable, high-quality Asian manufacturers, and those relationships, coupled with the company's three remaining stateside casegoods manufacturing facilities, have returned this segment of the company to sustainable profitability.



First assembly line 1950s



Pressing metal parts 1950s



Upholstery assembly 1950s



Wood frame assembly 1960s

Pictured above: A drill press from the original La-Z-Boy factory



Press stamping machine



Robotic welding



Ripsaw hardwood processing



Gerber fabric cutter

progression

R E T A I L



1960s



1970s



1990s

The New Generation La-Z-Boy Furniture Galleries® store and all that it offers is a testament to innovation and evolution. After five decades of selling primarily to independent dealers and department stores, in 1975 the company added its first set of dedicated La-Z-Boy Showcase Shoppes, followed in 1989 by the first La-Z-Boy Furniture Galleries® store. Today's New Generation store offers customers a vast furniture selection, decorative accessories and an in-store design center coupled with a complimentary in-home design service.

Technological innovation continues to play a significant role in attracting and servicing customers. With a wide selection of fabrics, customers can utilize the La-Z-Boy Screen Test System to view any fabric on any frame, enabling them to completely visualize how a particular piece of furniture will look. Additionally, the new state-of-the-art Kaleidoscope™ system provides customers with the opportunity to scan anything from a paint chip to a pillow to find colors that correlate and harmonize with La-Z-Boy fabrics.



Leather Gallery



Design Center



In-Home Design Program



Kaleidoscope™ color-matching system

change

A D V E R T I S I N G

The power of the La-Z-Boy® brand is unparalleled in the furniture industry and the brand has not only withstood the test of time, but, indeed, has evolved with it. As the most favored and recognized furniture name across every demographic* in the United States,



1920s

La-Z-Boy has continued to promote its name and reputation through attention-grabbing advertising that communicates quality, style and value. Importantly, through the years, La-Z-Boy advertising has consistently adapted to reflect the progression of American culture.



1951



1966

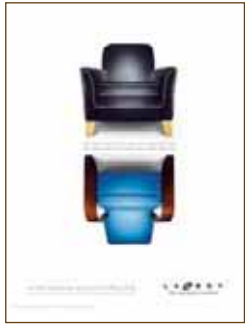


1973



1997

*InFurniture Magazine, October 2005



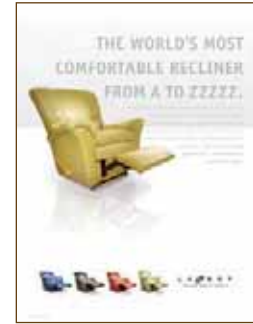
La-Z-Boy



Hammary



Kincaid



La-Z-Boy

blonde brunette redhead



a tribute to Patrick H. Norton

AN INDUSTRY ICON

Few individuals have contributed as much to the furniture industry as Pat Norton. With a career spanning 67 years, Pat has left his mark both on the industry as a whole and on our company. Charged with being the “caretaker of the legacy”* left by the La-Z-Boy founders, Pat is credited with transforming the company and propelling it to its level today. Under his stewardship, La-Z-Boy widened its product offering and distribution system and today’s La-Z-Boy Furniture Galleries® store system was established.

There is, however, much more to Pat Norton than furniture industry accomplishments and contributions. In addition to the successes he enjoyed as an industry executive, he is an extraordinarily philanthropic and charitable individual, serving as a role model to so many. Throughout his career, while working tirelessly and effortlessly, his passion for the business made it important to take time to mentor younger executives. He has also been extremely generous to many industry, academic and civic organizations.



Career Timeline

- 1939** Pat begins his career in the furniture department of a local department store in St. Louis, Missouri, near his home town.
- 1943** Marries LaVerne Blocker and they have three children together: Krell, Kevin and Susan.
- 1945** After serving in the U.S. Army Air Force during World War II, Pat returns to St. Louis and manages a number of furniture stores, eventually becoming a partner in three.
- 1962** Pat joins Ethan Allen as a salesman, is named Vice President of Sales and Marketing four years later and is credited with building Ethan Allen’s proprietary retail network.
- 1972** Elected to Ethan Allen’s Board of Directors.
- 1981** At 59 years old, Pat joins La-Z-Boy as Senior Vice President of Sales and Marketing and is elected to the Board of Directors, with a plan to work for a short stint before retirement . . . that “stint” lasts 25 years.
- 1986** Pat receives the National Brotherhood Award from the National Conference of Christians and Jews.
- 1989** Elected to the Board of Directors of the American Furniture Manufacturers Association; receives the Human Relations Award from the American Jewish Committee.
- 1992** Members of the La-Z-Boy “extended family,” including sales representatives and dealers, established, in his honor, the Patrick H. Norton Scholarship Fund at High Point University.
- 1995** Inducted into the American Furniture Hall of Fame and receives the American Furniture Manufacturers Association Distinguished Service Award.
- 1997** Elected as Chairman of the La-Z-Boy Board of Directors.
- 1998** Receives the City of Hope Spirit of Life Award.
- 2000** High Point University names its Furniture Studies Hall “Norton Hall,” and awards Pat an honorary Doctorate.
- 2003** Pat establishes the LaVerne B. Norton Scholarship at Monroe County Community College in memory of his wife.
- 2006** Pat announces that he will retire from La-Z-Boy in August and the Board names him Chairman Emeritus upon his retirement.

*The Legend of La-Z-Boy; Write Stuff Enterprises, Inc.; Jeffrey L. Rodengen and Richard F. Hubbard



Pat and LaVerne Norton

In *The Legend of La-Z-Boy*, our book celebrating our 75th year in business, Pat is quoted when talking about the company’s founders. He says, “I’ve always said that the shadow of those two gentlemen still stands over our board table, and I hope it always does. They made decisions for business reasons. They also made them for humane reasons, and there’s just not that many companies that operate that way anymore.”* Although we will miss Pat’s wisdom and judgment, we wish him all the best in a well-deserved retirement, and fully expect that his guidance and commitment to our business will continue to serve as a shining example for all our employees, just as the principles of our founders remain with us today.

BOARD OF DIRECTORS

Kurt L. Darrow
President and Chief Executive Officer,
La-Z-Boy Incorporated

John H. Foss
Retired Manufacturing Financial Executive

Richard M. Gabrys
Retired Vice Chairman of Deloitte & Touche LLP,
Interim Dean of the School of Business
Administration at Wayne State University

David K. Hehl
Partner, Cooley Hehl Wohlgamuth &
Carlton, PLLC

James W. Johnston
Private Investor

Dr. H. George Levy
Otorhinolaryngologist

Rocque E. Lipford
Senior Principal, Miller, Canfield, Paddock and
Stone, PLC

Donald L. Mitchell
Retired Furniture Executive

Patrick H. Norton
Chairman of the Board, La-Z-Boy Incorporated

Jack L. Thompson
Chairman of the Board, The Plastics Group, Inc.

INVESTOR INFORMATION

Shareholder Services

Inquiries regarding the Dividend Reinvestment Plan, dividend payments, stock transfer requirements, address changes and account consolidations should be addressed to the company's stock transfer agent and registrar:

American Stock Transfer & Trust Company
59 Maiden Lane
New York, NY 10038
212-936-5100
800-937-5449
www.amstock.com

CORPORATE EXECUTIVES

Patrick H. Norton
Chairman of the Board

Kurt L. Darrow
President and Chief Executive Officer

Rodney D. England
Senior VP and President Non-Branded
Upholstery Product and President, England, Inc.

Steven M. Kincaid
Senior VP and President Caseloads
Product and President, Kincaid

David M. Risley
Senior VP

Louis M. Riccio, Jr.
Senior VP and Chief Financial Officer

Otis S. Sawyer
Senior VP Corporate Operations

Mark A. Stegeman
VP and Treasurer

James P. Klarr
Secretary and Corporate Counsel

Roger L. Miller
VP Process Improvement

Mark A. Copping
VP and Corporate Controller

Steven P. Rindskopf
VP Corporate Human Resources

Investor Relations and Financial Reports

We will provide the Form 10-K to any shareholder who requests it. Security analysts, shareholders and investors may request information from:

Investor Relations
La-Z-Boy Incorporated
1284 North Telegraph Road
Monroe, MI 48162-3390
investorrelations@lazboy.com

DIVISIONAL EXECUTIVES

Upholstery Segment

Thomas Brown
Director, La-Z-Boy International

Mac McCall
President, Clayton Marcus

Michael C. Moldenhauer
President, Sam Moore Furniture

Steven W. Pilgrim
President, Bauhaus

Casegoods Segment

Noel L. Chitwood
President, American of Martinsville

John V. Labarowski
President, Hammary Furniture

R. Jack Richardson, Jr.
President, American Drew and Lea Industries

David M. Sowinski
President, Pennsylvania House

Retail Segment

Mark Wiltshire
President, La-Z-Boy Retail

Stock Exchange

La-Z-Boy Incorporated common shares are traded on the New York Stock Exchange and the Pacific Stock Exchange under the symbol LZB.

Corporate Headquarters

La-Z-Boy Incorporated
1284 North Telegraph Road
Monroe, MI 48162-3390
734-242-1444
www.lazboy.com



Helen
Petrauskas

1944 – 2006

A trusted advisor, valued
colleague and an incredible
individual, Helen will be
missed for years to come.

Management's Discussion and Analysis

of Financial Condition and Results of Operations

Our Management's Discussion and Analysis is an integral part of understanding our financial results. This Management's Discussion and Analysis should be read in conjunction with the accompanying Management's Report to our Shareholders, Report of Independent Registered Public Accounting Firm, Consolidated Financial Statements and related Notes to Consolidated Financial Statements. We begin the Management's Discussion and Analysis with an introduction of La-Z-Boy Incorporated's key businesses, strategies and significant operational events in fiscal 2006. We then provide a discussion of our results of operations, liquidity and capital resources, quantitative and qualitative disclosures about market risk, and critical accounting policies.

CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

We are making forward-looking statements in this item. Generally, forward-looking statements include information concerning possible or assumed future actions, events or results of operations. More specifically, forward-looking statements include the information in this document regarding:

- future income, margins and cash flows
- future economic performance
- future growth
- industry and importing trends
- adequacy and cost of financial resources
- management plans

Forward-looking statements also include those preceded or followed by the words "anticipates," "believes," "estimates," "hopes," "plans," "intends" and "expects" or similar expressions. With respect to all forward-looking statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

Actual results could differ materially from those anticipated or projected due to a number of factors. These factors include, but are not limited to: (a) changes in consumer confidence; (b) changes in demographics; (c) changes in housing sales; (d) the impact of terrorism or war; (e) continued energy price changes; (f) the impact of logistics on imports; (g) the impact of interest rate changes; (h) the potential disruptions

from Chinese imports; (i) inventory supply price fluctuations; (j) the impact of imports as it relates to continued domestic production; (k) changes in currency exchange rates; (l) competitive factors; (m) operating factors, such as supply, labor or distribution disruptions including changes in operating conditions or costs; (n) effects of restructuring actions; (o) changes in the domestic or international regulatory environment; (p) not fully realizing cost reductions through restructurings; (q) ability to implement global sourcing organization strategies; (r) the impact of new manufacturing technologies; (s) the future financial performance and condition of independently operated dealers that we are required to consolidate into our financial statements or changes requiring us to consolidate additional independently operated dealers; (t) fair value changes to our intangible assets due to actual results differing from projected; (u) the impact of adopting new accounting principles; (v) the impact from natural events such as hurricanes, earthquakes and tornadoes; (w) the ability to turn around under-performing retail stores; (x) the impact of retail store relocation costs, the success of new stores or the timing of converting stores to the New Generation format; (y) the ability to procure fabric rolls or cut and sewn fabric sets domestically or abroad; and (z) factors relating to acquisitions and other factors identified from time to time in our reports filed with the Securities and Exchange Commission. We undertake no obligation to update or revise any forward-looking statements, either to reflect new developments or for any other reason.

INTRODUCTION

La-Z-Boy Incorporated is a manufacturer, marketer and retailer of upholstery products and a marketer of imported or manufactured casegoods (wood) furniture products. Our La-Z-Boy brand is the top brand in the furniture industry, one of the most preferred brands in the home and we are the leading global producer of reclining chairs. In addition, we own 63 La-Z-Boy Furniture Galleries® stores, which are retail locations dedicated to marketing our La-Z-Boy branded product. These 63 stores are part of the larger store network of La-Z-Boy Furniture Galleries® stores which includes a total of 337 stores, the balance of which are independently owned and operated. The network is the industry's largest single upholstered furniture retailer in North America. These stores combine the style, comfort and quality of La-Z-Boy furniture with our in-home design service to help customers furnish certain rooms in their homes.



At the end of fiscal 2004, a new accounting pronouncement, Financial Accounting Standards Board Interpretation No. 46R ("FIN 46"), required us to start consolidating certain of our independent dealers who did not have sufficient equity to carry out their principal business activities without our financial support. These dealers are referred to as Variable Interest Entities ("VIE") by this pronouncement. During the fiscal 2006 first quarter, an additional independent dealer had a change in financial structure which made us the primary beneficiary and required consolidation. The new VIE currently has four stores.

Our reportable operating segments are the Upholstery Group, the Casegoods Group and the Retail Group. Below is a chart that shows the organizational structure of La-Z-Boy segments.

In terms of revenue, our largest segment is the Upholstery Group, which includes La-Z-Boy, our largest operating unit. During the second quarter of fiscal 2006, we initiated a restructuring plan to close our upholstery manufacturing facility in Waterloo, Ontario and shift the plant's production to other existing facilities in order to rationalize our overall capacity utilization. We also import cut and sewn fabric kits to complement our leather kits that allow us to take full advantage of both the cost-saving opportunities presented in Asia and the speed to

market advantages of a United States manufacturing base. The Upholstery Group sells furniture mainly to La-Z-Boy Furniture Galleries® stores, general dealers and department stores.

Our Casegoods Group today is primarily an importer, marketer and distributor of casegoods (wood) furniture and continues to make progress in year-over-year improvements in operating margin. Based on our current strategy for import versus domestic casegoods product, we have completed the planned transition of this business so that about 72% of our residential casegoods are imported. Over the past several years, we have rationalized our domestic casegoods manufacturing capacity in order to compete globally and have significantly changed the cost structure from fixed to highly variable.

The Retail Group consists of 63 company-owned La-Z-Boy Furniture Galleries® stores in nine markets ranging from the Midwest to the East Coast of the United States. This group includes the 21 stores acquired in the fourth quarter of fiscal 2005. Two of those markets were previously consolidated as VIEs and were incurring significant operating losses.

15



In fiscal 2007, we plan to take the following actions to grow sales and improve the operating results for the Retail Group as well as take advantage of certain synergies between the company-owned markets:

- We will continue to relocate, convert or add stores to our New Generation format which are more productive.
- We will continue to centralize certain of our advertising, marketing and warehousing functions to gain better efficiencies.
- We will continue to consolidate information systems and eliminate duplicative processes and warehouses.
- We will continue to expand our in-home design service, which has increased the average sale per customer where employed.

We believe that expanding our store network will drive top-line growth as we capitalize on the larger urban markets. With the further penetration in these markets we expect to gain necessary efficiencies in advertising, distribution and administration to achieve desired profitability. Currently, 28 of our company-owned stores are in the New Generation format and we expect to significantly increase this number in the next fiscal year. Through these actions we continue to remain optimistic about the future performance of this segment and believe this segment will be profitable within 18 months to two years.

According to the May 2006 Top 25 ranking by *Furniture Today*, an industry trade publication, the La-Z-Boy Furniture Galleries® stores network (“the network”) is the largest retailer of upholstered single-brand furniture in the U.S. One of our major strategic initiatives is to expand the retail opportunities of the La-Z-Boy brand name in the United States and Canada by opening new stores, relocating stores to better locations and converting existing stores to our New Generation store format. Slightly more than half of the 337 stores in the network – the majority of which are independently owned – are concentrated in the top 25 markets in the U.S. We anticipate increasing our market penetration over the next few years in the top 25 markets, allowing our dealers to create operating efficiencies, particularly in the areas of advertising, logistics and administration. We anticipate obtaining the future market penetration necessary through both our company-owned stores and independently owned dealers. In some cases, our independent dealers lack the resources to accomplish these initiatives. In those cases, we may either acquire those markets or transition ownership of those markets to individuals who have the resources to accomplish our goals.

During the 2006 fiscal year, the network opened 21 new stores, remodeled 20 stores, relocated eight stores and closed 18 stores for a net store increase of three. There are now 154 stores in the more productive New Generation store format, which represents about 50% of our total stores being less than five years old. We believe the transition to the New Generation format stores, with the addition of new stores, is enhancing our position in the competitive retail marketplace. The majority of the retail operations are owned and operated by independent retailers who resell to end-users, but as noted earlier, we currently own and operate 63 stores in nine markets, representing approximately one-fifth of the total stores.

Our success with La-Z-Boy Furniture Galleries® stores has been expanded to our Kincaid and England operating units. There are 22 Kincaid and nine England stand-alone stores owned and operated by independent dealers. Additionally, we have an extensive La-Z-Boy in-store gallery program with 340 in-store galleries. Our other operating units, such as Kincaid, Pennsylvania House, Clayton Marcus, England and Lea, also have in-store gallery programs. One of our strategic initiatives is to grow our proprietary distribution network at an increasing pace over the next few years. The chart below shows the current structure of the La-Z-Boy Furniture Galleries® store network.

LA-Z-BOY FURNITURE GALLERIES® STORE SYSTEM

337 Total Stores



We operate on a fiscal year ending on the last Saturday of April. Our most recent fiscal year was 52 weeks, ended on April 29, 2006 ("fiscal 2006"), and the previous fiscal years were 53 and 52 weeks, respectively, ended on April 30, 2005 ("fiscal 2005"), and April 24, 2004 ("fiscal 2004").

RESULTS OF OPERATIONS

Analysis of Operations: Year Ended April 29, 2006

(Fiscal Year 2006 compared with 2005)

(Amounts in thousands, except per share amounts)	Year ended		% Change
	4/29/06 (52 weeks)	4/30/05 (53 weeks)	
Upholstery sales	\$ 1,347,964	\$ 1,467,311	-8.1%
Casegoods sales	432,307	455,343	-5.1%
Retail sales	213,438	173,099	23.3%
Other/eliminations	(76,932)	(47,372)	-62.4%
Consolidated sales	\$ 1,916,777	\$ 2,048,381	-6.4%
Consolidated gross profit	\$ 452,169	\$ 465,243	-2.8%
Consolidated gross margin	23.6%	22.7%	
Consolidated S,G&A	\$ 410,348	\$ 401,592	2.2%
S,G&A as a percent of sales	21.4%	19.6%	
Consolidated write-down of intangibles	\$ 22,695	\$ —	N/M
Upholstery operating income	\$ 85,253	\$ 101,856	-16.3%
Casegoods operating income	18,265	5,370	240.1%
Retail operating income	(26,006)	(2,859)	-809.6%
Corporate and other	(29,048)	(30,422)	4.5%
Write-down of intangibles	(22,695)	—	N/M
Restructuring	(6,643)	(10,294)	35.5%
Consolidated operating income	\$ 19,126	\$ 63,651	-70.0%
Upholstery operating margin	6.3%	6.9%	
Casegoods operating margin	4.2%	1.2%	
Retail operating margin	-12.2%	-1.7%	
Consolidated operating margin	1.0%	3.1%	
Income from continuing operations	\$ (3,041)	\$ 33,095	-109.2%
Diluted earnings per share from continuing operations	\$ (0.06)	\$ 0.63	-109.5%

N/M – not meaningful

Sales

Consolidated sales declined 6.4% during fiscal 2006. Our Upholstery and Casegoods Groups' sales were also down when compared to the prior year due in large part to a volatile retail environment attributable to weak consumer demand. A decline in business with rental stores and the liquidation of several large regional chains accounted for approximately 1% of the sales decline during the year. Approximately 2% of the sales decline was attributed to the extra week in fiscal 2005. Additionally, sales declined approximately 1.4% during the year due to the polyurethane shortage that affected upholstered product shipments from October through the middle of December. The sales declines noted above were mitigated by a 1.5% increase in sales due to sales price increases and a 0.8% increase in sales which resulted from the retail stores acquired at the end of fiscal 2005.

Upholstery Group sales were down 8.1% year-over-year, 2% of which was attributable to the extra week in fiscal 2005. Approximately 2% of the decrease in Upholstery Group sales for the year related to the polyurethane supply shortage, which limited our ability to fill customer orders. Sales were also down due to the weak retail environment. Around 1% of our upholstery sales decline was related to a decline in business with our rental customers and the liquidation of several large regional chains in the past 12 months. The sales decline was mitigated by a 2.0% increase in sales which resulted from sales price increases.

Our **Casegoods Group** sales decreased 5.1% during fiscal 2006, of which about 2% related to the extra week in fiscal 2005. The decrease in sales primarily occurred at Pennsylvania House due to market share erosion stemming from continued disruptions as they replace domestically produced product lines with Asian-produced furniture. Although sales decreased for the Casegoods Group as a whole during the period, the casegoods hospitality and health care business continued to show sales growth during the year, partly due to the economic recovery of the hospitality sector.

Retail Group sales increased 23.3% due to the acquisition of 21 stores in the fourth quarter of fiscal 2005. Eight of these stores were consolidated as VIEs prior to our acquiring them in the fourth quarter of fiscal 2005. Excluding the 21 recently acquired stores, Retail Group sales for our previously owned markets actually decreased during fiscal 2006 due to slow retail activity.



The net total of intercompany sales eliminations and sales to VIEs increased 62.4% as a result of greater sales to company-owned retail stores and fewer VIEs in fiscal 2006 versus fiscal 2005.

Gross Profit

Our gross profit as a percent of sales (“gross margin”) increased in fiscal 2006 in comparison to fiscal 2005 due to the following:

- Our company-owned La-Z-Boy Furniture Galleries® stores in the Retail Group were a larger part of our consolidated results in fiscal 2006, and since retail sales generally carry a higher gross margin than our manufacturing units, it had a more significant impact on our consolidated gross margins than in fiscal 2005 by 0.5 percentage points.
- We initiated a significant cost reduction program during the current fiscal year focusing on manufacturing cost reductions, indirect labor, distribution costs and waste reductions that have positively impacted our gross margins.
- We experienced significant price increases in raw materials, especially in raw steel, during fiscal 2005. Raw steel prices remained high but stabilized in fiscal 2006. During fiscal 2006, we experienced rising prices for polyurethane foam, as a result of the damage inflicted by the hurricane season, which reduced our gross margin approximately 1.1 percentage points. We increased our selling prices due to the high raw material costs. This combined with our normal price increases helped increase our margins approximately 1.2 percentage points.
- We had restructuring expense of \$6.6 million in fiscal 2006 and \$10.3 million in fiscal 2005. The restructuring costs decreased gross margin by 0.4 percentage points in 2006 and 0.5 percentage points in 2005.
- At the end of fiscal 2005, we changed our estimate for unpaid claims for workers' compensation to an actuarial estimate. As a result, we recorded a charge to increase our claims liability by \$5.9 million, which decreased gross margin by 0.3 percentage points in fiscal 2005 that was not repeated in fiscal 2006.

Factors negatively impacting gross margin in fiscal 2006 include the following:

- Upholstery Group production was disrupted during the period by the polyurethane shortage, which prevented us from producing and filling customer orders that we otherwise could have completed and shipped. The polyurethane shortage decreased gross margin by 0.1 percentage points in fiscal 2006.
- Following the acquisition of 21 stores in three markets by our Retail Group near the end of fiscal 2005, we refreshed merchandise and cleared out older inventory in fiscal 2006 at the newly acquired stores, which resulted in a lower gross margin for our Retail Group.

Selling, General and Administrative Expenses

Selling, general and administrative expenses (“S,G&A”) increased in dollar amount and as a percent of sales in fiscal 2006 compared to the prior year. This was attributable to:

- The increased relative size of the Retail Group increased consolidated S,G&A because the Retail Group has a higher S,G&A structure than our Upholstery and Casegoods segments. As the Retail Group grows as an overall percentage of our net sales, this overall S,G&A percentage will also increase as a percent of sales. The impact on the current fiscal year was approximately 2.0 percentage points.
- We incurred additional expenses in the Retail Group related to the 21 acquired stores, including increased advertising, higher occupancy costs and other selling expenses as well as costs involved in establishing new warehousing for two of our locations.
- Our company-owned same store sales were down, therefore we were not able to absorb our fixed expenses resulting in an increase in S,G&A as a percent of sales.

Somewhat offsetting these increases in S,G&A expense were gains recognized during the current year on long-lived assets that we sold, which reduced S,G&A as a percent of sales by 0.2 percentage points.

Operating Margin

Our consolidated operating margin was 1.0% for fiscal 2006 and included 0.4 percentage points of restructuring costs and 1.2 percentage points of a write-down of intangibles at Bauhaus. Bauhaus was impacted by several large customer bankruptcies and the merger of two major department stores, which reduced production causing the closure of several production facilities. These events impacted our annual valuation of intangibles resulting in an impairment loss. Operating margin for fiscal 2005 was 3.1% and included 0.5 percentage points of restructuring charges.

The **Upholstery Group** operating margin decreased due to lower sales volume caused by the weather-related supply chain disruptions and soft retail conditions. The Upholstery Group benefited from selling price increases since the same period last year which somewhat offset these factors.

Our **Casegoods Group** operating margin increased over the prior year due to the increased operating margin in our casegoods hospitality and health care business and improvements resulting from our continuing transition to our import model for residential casegoods. Although Pennsylvania House continued to operate below our stated operating margin objectives, the significant changes that were made in the overhead structure as a result of transitioning to a fully imported business model limited the negative impact on the Casegoods Group as a whole. The Casegoods Group has been on a positive trend, making steady progress in improving year-over-year operating margins.

Our **Retail Group** operating margin decreased by 10.5 percentage points during fiscal 2006 in comparison to fiscal 2005. Two of the three markets acquired in fiscal 2005 were operating at significant losses and were previously reported as VIEs and contributed to operating losses during the current year. After acquiring the new locations, we refreshed merchandise at our newly acquired locations by liquidating our older inventory which resulted in a lower operating margin. The acquired stores also incurred transitional costs during the year.

The decrease in operating margin was also due in part to the decrease in both same store sales volume and acquired store sales. Additionally, due to the acquisition of new markets and a slow retail environment,

we increased advertising spending, which had a negative effect on margins but was necessary to drive retail traffic. We also had an increase in occupancy costs and selling expenses. Consequently, due to these acquisitions and an overall soft retail environment, our retail operating results for fiscal 2006 were well below our expectations. We anticipate that it will take 18 months to two years to return this group to profitability.

OPERATING MARGIN BY QUARTER FOR FISCAL 2006 AND FISCAL 2005

		First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Upholstery	2006	4.9%	3.9%	7.2%	8.9%
	2005	4.2%	7.2%	6.2%	9.4%
Casegoods	2006	4.1%	2.0%	6.0%	4.5%
	2005	0.5%	0.1%	1.9%	2.1%
Retail	2006	-10.3%	-12.3%	-10.4%	-15.8%
	2005	1.3%	1.2%	-0.4%	-7.5%
Consolidated	2006	1.7%	-1.6%	3.7%	0.0%
	2005	-0.9%	2.9%	3.9%	5.8%

Interest Expense

Interest expense for fiscal 2006 was higher than fiscal 2005 due to rising interest rates on floating rate debt equating to an increase of about 1% in our effective interest rate. Our weighted average debt was down slightly compared to the prior year, due to the repayment of \$26 million in debt occurring near the end of the fiscal year.

Income Taxes

Our effective tax rate was 132% in fiscal 2006 compared to 38% in fiscal 2005. The increase in the effective tax rate was attributable to the write-off of goodwill at Bauhaus in the fourth quarter of fiscal 2006, which had no tax benefit, as well as the restructuring charges incurred at our Canadian upholstery operation, which is generally taxed at a lower rate, therefore reducing the tax benefit and increasing the effective rate relating to those expenses.

RESULTS OF OPERATIONS

Analysis of Operations: Year Ended April 30, 2005

(Fiscal Year 2005 compared with 2004)

(Amounts in thousands, except per share amounts)	Year ended		% Change
	4/30/05 (53 weeks)	4/24/04 (52 weeks)	
Upholstery sales	\$ 1,467,311	\$ 1,439,253	1.9%
Casegoods sales	455,343	456,090	-0.2%
Retail sales	173,099	128,996	34.2%
Other/eliminations	(47,372)	(72,342)	34.5%
Consolidated sales	\$ 2,048,381	\$ 1,951,997	4.9%
Consolidated gross profit	\$ 465,243	\$ 431,692	7.8%
Consolidated gross margin	22.7%	22.1%	
Consolidated S,G&A	\$ 401,592	\$ 331,620	21.1%
S,G&A as a percent of sales	19.6%	17.0%	
Write-down of Upholstery intangibles	\$ —	\$ 11,313	N/M
Write-down of Casegoods intangibles	—	60,630	N/M
Consolidated write-down of intangibles	\$ —	\$ 71,943	N/M
Upholstery operating income	\$ 101,856	\$ 129,719	-21.5%
Casegoods operating income	5,370	2,991	79.5%
Retail operating income	(2,859)	1,295	-320.8%
Corporate and other	(30,422)	(23,492)	-29.5%
Write-down of intangibles	—	(71,943)	N/M
Restructuring	(10,294)	(10,441)	1.4%
Consolidated operating income	\$ 63,651	\$ 28,129	126.3%
Upholstery operating margin	6.9%	9.0%	
Casegoods operating margin	1.2%	0.7%	
Retail operating margin	-1.7%	1.0%	
Consolidated operating margin	3.1%	1.4%	
Income from continuing operations	\$ 33,095	\$ 1,878	N/M
Diluted earnings per share from continuing operations	\$ 0.63	\$ 0.04	N/M

N/M - not meaningful

Sales

Consolidated sales increased in fiscal 2005 compared to fiscal 2004 due to increased sales in our Retail Group and our Upholstery Group, price increases, the consolidation of VIEs and an additional week in fiscal 2005. Included in our Corporate and other group are the VIEs, which we began consolidating at the end of fiscal 2004. The VIEs accounted for \$46.0 million of the \$96.4 million overall increase in sales. Additionally, we instituted price increases that accounted for approximately 1.0% of the sales increase during the fiscal year, which mitigated the rising costs of raw materials.

Upholstery Group sales increased based on the strength of the La-Z-Boy branded product sold through general furniture dealers as well as the La-Z-Boy Furniture Galleries® store system. Although most of our La-Z-Boy Furniture Galleries® stores are independently owned, we do track the written sales activity of the total store system to monitor retail activity. A contributing factor to the increased Upholstery sales was an additional week in fiscal 2005 (53 weeks) in comparison to fiscal 2004 (52 weeks). Our non La-Z-Boy branded upholstery operating units were down slightly due in part to bankruptcies of two large customers.

Sales increases in our Retail Group were partially due to the opening of company-operated stores and a full year of sales realized from our Baltimore retail stores acquisition, which occurred at the end of fiscal 2004. We also acquired 21 stores near the end of fiscal 2005, of which eight were previously consolidated as VIEs.

In fiscal 2005, the Casegoods Group finished the fiscal year strong by posting two consecutive quarters of sales growth. The second half of fiscal 2005 was a significant turnaround from the last several years of double-digit declines in sales. A trend analysis of Casegoods Group sales follows.

ANALYSIS OF CASEGOODS GROUP SALES BY QUARTER FOR FISCAL 2005 AND 2004

(Amounts in thousands)	Fiscal 2005	Fiscal 2004	% Change
First Quarter	\$ 105,714	\$ 116,508	-9.3%
Second Quarter	\$ 114,169	\$ 119,621	-4.6%
Third Quarter	\$ 111,918	\$ 107,899	3.7%
Fourth Quarter	\$ 123,542	\$ 112,062	10.2%

The casegoods hospitality and health care business led the sales turnaround by posting double-digit growth over the prior year, which was partly due to the economic recovery of the hospitality sector. The Casegoods Group benefited from an additional week in fiscal 2005 (53 weeks) in comparison to fiscal 2004 (52 weeks). We also showed some improvement resulting from our transition efforts as some of our other casegoods businesses started to experience favorable growth. However, the momentum that the Casegoods Group gained during fiscal 2005 was offset by the planned transition of Pennsylvania House to a distributor of imported finished goods. Pennsylvania House sales decreased in the transition period as we began to wind down the production at our domestic plants during the year and, as a result, there were fewer products to ship.

Gross Profit

Our consolidated gross margin increased 0.6 percentage points, which was mainly due to our increased retail operations and consolidating our VIEs beginning in fiscal 2005. Because the VIEs and the La-Z-Boy Furniture Galleries® stores are retailers and not manufacturers, they have a higher gross margin than our manufacturing operations. The VIEs and our retail operations contributed a 4.7 percentage point increase to our gross margin. Notwithstanding the increase in our gross margins due to the VIEs and our retail operations, our remaining businesses' gross margin was lower in fiscal 2005 in comparison to the prior year due to the following:

- i) Steel for our recliner mechanisms, springs, fasteners and other metal parts increased our cost of sales for fiscal 2005 by approximately 1.0% of net sales compared to the previous year's costs. Higher raw steel prices increased our raw material costs proportionately more than other companies in the furniture industry, due to our heavier concentration of upholstery and motion upholstery as a percentage of our overall business.
- ii) The cost of plywood, which mainly impacts our upholstered products, negatively affected our gross profit by approximately 0.3% of net sales.
- iii) At the end of fiscal 2005, we changed our estimate for unpaid claims for workers' compensation to an actuarial estimate. As a result, we recorded a charge to increase our claims liability by \$5.9 million, which decreased gross margin by 0.3%.
- iv) We had restructuring expenses of \$10.3 million and \$10.4 million in fiscal 2005 and 2004, respectively. The restructuring expense impact on the gross margin was approximately the same for both fiscal 2005 and 2004.
- v) Pennsylvania House experienced significant manufacturing inefficiencies relating to the scheduled closures of its plants, which occurred during the third quarter. There were additional costs due to the transition of sourcing product from overseas manufacturers.

Our selling price increases during the year began to have a positive impact on the third and fourth quarter gross margins, which somewhat mitigated the negative impact of the raw material cost increases.

Selling, General and Administrative Expenses

S,G&A increased in fiscal 2005 compared to the prior year, both in dollars and as a percent of sales. We increased our company-owned retail operations after the end of fiscal 2004 by opening new stores and acquiring some stores. At the end of fiscal 2005, we had 61 company-owned stores – of which 21 were acquired in the fourth quarter – compared to 36 in fiscal 2004. Additionally, we began consolidating several independently owned stores as VIEs at the end of fiscal 2004 due to the adoption of FIN 46. Since retail and our VIE operations inherently have a higher S,G&A concentration, our consolidated S,G&A as a percent of sales increased due to the expansion of our retail operations and the VIEs that were not in our consolidated statement of operations prior to the 2005 fiscal year. Our non-retail based operations' S,G&A expense in fiscal 2005 was relatively flat as a percentage of sales when compared to fiscal 2004. Additionally, during the fourth quarter of fiscal 2005, we reevaluated our allowance for doubtful accounts after our acquisition of a major La-Z-Boy Furniture Galleries® store market and reassessment of our credit position with respect to another significant dealer upon obtaining additional credit-related information, and therefore we reduced our allowance for doubtful accounts by \$5.5 million. The additional cost we incurred for complying with Sarbanes-Oxley was about 0.1% of net sales and was recorded in S,G&A.

Operating Margin

For the reasons noted above, our operating margin for both fiscal years was negatively impacted. Our operating margin for fiscal 2005 was 3.1% and included 0.5 percentage points of restructuring costs. Our fiscal 2004 operating margin was 1.4% and included 0.5 percentage points of restructuring costs. Our operating margins did improve from the beginning of the year to the end of the year, as shown in the table following.

OPERATING MARGIN BY QUARTER FOR FISCAL 2005 AND FISCAL 2004

		First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Upholstery	2005	4.2%	7.2%	6.2%	9.4%
	2004	7.3%	8.8%	8.7%	10.8%
Casegoods	2005	0.5%	0.1%	1.9%	2.1%
	2004	0.9%	1.7%	-0.3%	0.2%
Retail	2005	1.3%	1.2%	-0.4%	-7.5%
	2004	0.9%	0.3%	2.2%	0.6%
Consolidated	2005	-0.9%	2.9%	3.9%	5.8%
	2004	2.6%	5.3%	5.3%	-6.6%

The year-over-year decrease in the Upholstery Group operating margin was primarily due to the cost increases in certain raw materials, especially steel and plywood. We did, however, increase our Upholstery Group margins throughout the year due to price increases taken during the April 2004 furniture market as well as during the summer. Some price increases took effect in the third and fourth quarters and helped mitigate raw material cost increases. In addition to the price increases, we also continued to streamline our manufacturing processes and continued to reduce costs through product re-engineering and material substitution. Some of our non La-Z-Boy branded operating margins were down due to a drop in sales volume, partially caused by the bankruptcies of two large customers.

Although our Casegoods Group operating margins improved during fiscal 2005, Pennsylvania House plant closures and disruptions in our other businesses kept us from fully realizing our margin targets. Additionally, our margins improved as we continued our transition of replacing domestically produced residential casegoods with imported product. Lower priced imported product made us more competitive in the marketplace, which fueled our sales increases in this segment. However, offsetting this momentum was the closure of our Pennsylvania House facilities during the fiscal year. The manufacturing inefficiencies caused by the reduced production at these facilities somewhat reduced the gains we experienced at our other casegoods businesses.



The decline in the Retail Group operating margins in fiscal 2005 was due to the costs associated with opening new stores during the year, losses after acquiring the Chicago market at the beginning of the fourth quarter of fiscal 2005 and a weaker retail environment in the second half of fiscal 2005.

Corporate and other operating profit includes the consolidation of VIEs. Since some of our VIEs have either negative or no equity in their businesses, we are required to absorb their losses in our consolidated statement of operations. During fiscal 2005, we focused on reducing our VIEs by either acquiring them or arranging for them to be acquired by new independent owners. Due to the application of purchase accounting relating to our acquisition of previously consolidated VIEs, we recognized extraordinary gains of \$2.1 million (net of tax). Additionally, during the year, one of the equity owners of our VIEs contributed \$2.0 million of capital to the business. Because we consolidated this entity based on voting interests, we recorded the capital contribution as income in that period to offset previously recorded losses. This was more than offset by \$9.6 million of pre-tax losses experienced by our VIEs in fiscal 2005.

Interest Expense

Interest expense for fiscal 2005 was lower than 2004 due mainly to a decrease in our effective interest rate, offset in part by an increase in our weighted average debt outstanding.

Income Taxes

Our effective tax rate was 38% in fiscal 2005 and 89% in fiscal 2004. While our statutory rate was the same for both years, the write-down of intangibles increased our effective tax rate by 51 percentage points in fiscal 2004.

LIQUIDITY AND CAPITAL RESOURCES

Our total assets at the end of fiscal 2006 were \$55.2 million less than fiscal 2005. A large portion of that change related to the \$41.4 million decline in inventory and trade accounts receivable and the \$22.7 million write-down of goodwill during fiscal 2006, offset somewhat by a \$12.3 million increase in our investments.

The cash generated as a result of the significant reductions in accounts receivable and inventory was used to reduce total debt by \$43.1 million.

Our sources of cash liquidity include cash and equivalents, cash from operations and amounts available under credit facilities. These sources have been adequate for day-to-day operations, dividends to shareholders and capital expenditures. We expect these sources of liquidity to continue to be adequate for the foreseeable future. Capital expenditures for fiscal 2006 were \$28.0 million compared to \$34.8 million in fiscal 2005 – which included VIE capital expenditures of \$4.3 million for 2006 and \$5.0 million for 2005. There are no material purchase commitments for capital expenditures. As of the end of the fiscal year 2006, we had unused lines of credit and commitments of \$221.1 million under several credit arrangements.

The following table illustrates the main components of our cash flows:

CASH FLOWS FROM (USED FOR)

(Amounts in thousands)	4/29/06	4/30/05
Operating activities		
Net income (loss), depreciation and deferred taxes	\$ 22,790	\$ 77,146
Write-down of intangibles	22,695	—
Restructuring	6,643	10,294
Working capital and other	37,649	(41,475)
Cash provided from operating activities	89,777	45,965
Investing activities	(30,673)	(23,987)
Financing activities		
Repurchases of common stock	(10,890)	(2,476)
Net increase (decrease) in debt	(43,102)	1,939
Other financing activities and exchange rate changes	(18,728)	(17,618)
Net increase (decrease) in cash and cash equivalents	\$ (13,616)	\$ 3,823

Operating Activities

During fiscal 2006 and fiscal 2005, net cash provided by operating activities was \$89.8 million and \$46.0 million, respectively. The increase in 2006 operating cash flows was due mainly to a reduction of \$16.3 million in trade receivables and \$25.1 million in inventory. Although there are seasonal fluctuations in

inventory and trade receivable balances, we have implemented strategies to reduce these working capital balances over the past year and expect these balances to continue to be below historical balances.

Investing Activities

During fiscal 2006 and fiscal 2005, net cash used in investing activities was \$30.7 million and \$24.0 million, respectively. The increase in cash used for investing activities in fiscal 2006 was primarily reflected in an increase in investments. At April 30, 2005, we had significant cash and cash equivalents which were invested in longer term assets during fiscal 2006.

Financing Activities

Our financing activities included borrowings and payments on our debt facilities, dividend payments, issuances of stock and stock repurchases. We used \$73.2 million of cash in financing activities in fiscal 2006 compared to \$18.8 million of cash provided by financing activities in fiscal 2005. During fiscal 2006 we increased cash from operating activities and were able to pay dividends of \$22.9 million and repurchase common stock in the amount of \$10.9 million. Our change in net borrowing was \$45.0 million less in fiscal 2006 in comparison to the prior year.

Our debt-to-capitalization ratio was 26.5% at April 29, 2006, 30.0% at April 30, 2005, and 30.0% at April 24, 2004.

The following table summarizes our contractual obligations of the types specified:

(Amounts in thousands)	Payments by Period				
	Total	Less than 1 Year	1-3 Years	4-5 Years	More than 5 Years
Long-term debt obligations	\$ 173,876	\$ 1,509	\$ 37,640	\$ 72,497	\$ 62,230
Capital lease obligations	2,336	1,335	991	10	—
Operating lease obligations	285,972	35,006	68,283	54,952	127,731
Interest obligations	32,631	8,199	12,265	7,156	5,011
Other long-term commitments not reflected on our balance sheet	996	707	210	79	—
Total contractual obligations	\$ 495,811	\$ 46,756	\$ 119,389	\$ 134,694	\$ 194,972

In addition to the obligations listed below, we have guaranteed various leases of dealers with proprietary stores. The total amount of these guarantees is \$6.7 million. Of this, \$2.7 million will expire within one year, \$3.1 million in one to three years and \$0.9 million in four to five years. In recent years, we have increased our imports of casegoods product and leather and fabric for upholstery product. At the end of the 2006 fiscal year, we had \$89.3 million in open purchase orders with foreign casegoods, leather and fabric sources. Some of these open purchase orders are cancelable. We are not required to make any contributions to our defined benefit plans; however, we may make discretionary contributions. We have entered into several interest rate swap agreements with counter-parties that are participants in our revolving credit facility; however, we are currently in a favorable position on this swap, which expires in August 2006, so there are no obligations.

Continuing compliance with existing federal, state and local statutes dealing with protection of the environment is not expected to have a material effect upon our capital expenditures, earnings, competitive position or liquidity.

On October 28, 1987, our Board of Directors announced the authorization of the plan to repurchase company stock. The plan originally authorized 1.0 million shares and, subsequent to October 1987, 22.0 million additional shares were added to this plan for repurchase. As of April 29, 2006, 5.9 million additional shares could be purchased pursuant to this authorization. The company purchased 0.8 million shares during fiscal year 2006.



QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk from changes in interest rates. Our exposure to interest rate risk results from our lines of credit and our floating rate \$150 million revolving credit facility under which we had \$25 million borrowed at April 29, 2006. Management estimates that a one percentage point change in interest rates would not have a material impact on our results of operations for fiscal 2007 based upon the year-end levels of exposed liabilities.

We are exposed to market risk from changes in the value of foreign currencies. Our exposure to changes in the value of foreign currencies is reduced through our use of foreign currency forward contracts from time to time. At April 29, 2006, we had no foreign exchange forward contracts outstanding. Substantially all of our imports purchased outside of North America are denominated in U.S. dollars. However, a change in the value of Chinese currency could be one of several factors that could inflate costs in the future. We believe that gains or losses resulting from changes in the value of foreign currencies will not be material to our results from operations in fiscal year 2007.

CRITICAL ACCOUNTING POLICIES

An appreciation of our critical accounting policies is necessary to understand our financial results. These policies may require management to make difficult and subjective judgments regarding uncertainties and, as a result, such estimates may significantly impact our financial results. These policies were identified as critical because they are broadly applicable within our operating units. The expenses and accrued liabilities or allowances related to certain of these policies are initially based on our best estimates at the time of original entry in our accounting records. Adjustments are recorded when our actual experience differs from the assumptions underlying the estimates. These adjustments could be material if our experience were to change significantly in a short period of time. We make frequent comparisons of actual experience to our

assumptions in order to mitigate the likelihood of material adjustments. Our critical accounting policies and changes to critical estimates are reviewed by management with the Audit Committee of our Board of Directors and our independent accountants.

Inventories

Inventories are stated at the lower of cost or market. Cost was determined using the last-in, first-out ("LIFO") basis for approximately 67% and 70% of our inventories at April 29, 2006, and April 30, 2005, respectively. Cost is determined for all other inventories on a first-in, first-out ("FIFO") basis.

Revenue Recognition and Related Allowances

Shipping terms for third-party carriers are FOB shipping point, and revenue is recognized upon shipment of product. For product shipped on our company-owned trucks, revenue is recognized upon delivery. This revenue includes amounts billed to customers for shipping. Provision is made at the time revenue is recognized for estimated product returns and warranties as well as other incentives that may be offered to customers. We import certain products from foreign ports, which are shipped directly to our domestic customers. In this case, revenue is not recognized until title is assumed by our customer, which is normally after the goods pass through U.S. Customs.

Other incentives offered to customers include cash discounts, advertising agreements and other sales incentives. Cash discounts are recorded as a reduction of revenues when the revenue is recognized. Other sales incentives are recorded at the time of sale as a reduction to revenue. Our advertising agreements give our non-branded customers advertising allowances based on revenues and are recorded when the revenue is recognized as a reduction to revenue.



Goodwill and Trade Names

In accordance with SFAS No. 142, trade names are tested at least annually for impairment by comparing their fair value to their carrying values. The fair value for each trade name was established based upon a royalty savings approach. Additionally, goodwill was tested for impairment by comparing the fair value of our operating units to their carrying values. The fair value for each operating unit was established based on the discounted cash flows. In situations where the fair value is less than the carrying value, indicating a potential impairment, a second comparison was performed using a calculation of implied fair value of goodwill to determine the monetary value of impairment.

In the fourth quarter of fiscal 2006, the annual evaluation of goodwill and trade names was performed. Following the evaluation procedures, it was determined that our trade names were not impaired. The carrying value of goodwill exceeded its fair value at Bauhaus, creating an impairment loss of \$22.7 million which was recorded as a component of operating income. In the latter half of fiscal 2006, Bauhaus was impacted by several large customer bankruptcies and the merger of two major department stores, which reduced production causing the closure of several production facilities. There was no tax benefit recognized on this impairment charge.

In the fourth quarter of fiscal 2005 and in fiscal 2004, we acquired several La-Z-Boy Furniture Galleries® stores that were independently owned. Relating to these acquisitions, we recorded goodwill of \$11.3 million and \$10.3 million in fiscal 2005 and fiscal 2004, respectively. Additionally, in the fourth quarter of fiscal 2005, we completed a valuation of the tax reserves relating to an acquisition in fiscal 2000. Due to the resolution of certain open tax items relating to the acquisition, a reduction of the tax reserves was required during fiscal 2005, resulting in a reduction of the remaining acquired intangible assets, which consisted of trade names and totaled \$6.4 million. Furthermore, in the fourth quarter of fiscal 2005, the annual evaluation of goodwill and trade names was performed. We determined that goodwill and trade names were not impaired as of the end of fiscal 2005.

In the fourth quarter of fiscal 2004, the annual evaluation of goodwill and trade names was performed. Following the evaluation procedures it was determined that the carrying value of trade names exceeded their fair value, creating an impairment loss of \$43.2 million, and the carrying value of goodwill exceeded its fair value, creating an impairment loss of \$28.7 million. The after-tax effect of the impairment was \$55.9 million. The before-tax effect of \$71.9 million for these impairment losses was recorded as a component of operating income. Of the total impairment losses, \$11.3 million and \$60.6 million were attributed to the Upholstery and the Caseloads segments, respectively. One operating unit accounted for the write-down in the Upholstery Group. During fiscal 2004, this operating unit had experienced a decline in sales and operating income, which caused a decline in the fair value of its intangibles. Prior to fiscal 2005, Caseloads Group sales and operating results had been declining in the last few years. Due to continued lagging operating results and changes in facts relating to underlying assumptions, the fair value evaluation was lower in the fiscal 2004 fourth quarter than in the prior year fourth quarter.

Other Loss Reserves

The allowance for doubtful accounts reflects our best estimate of probable losses inherent in the accounts receivable balance. In fiscal 2006, our allowance for doubtful accounts for trade accounts receivable and long-term notes decreased from \$20.5 million to \$17.4 million. The decrease in the allowance was due to several write-offs during the fourth quarter of fiscal 2006 for previously reserved accounts for a total of \$4.0 million and due to a lower accounts receivable balance.

We have other loss exposures arising from the ordinary course of business, including inventory obsolescence, litigation, environmental claims, health insurance, product liability, warranty, restructuring charges and the recoverability of deferred income tax benefits. Establishing loss reserves requires the estimate and judgment of management with respect to risk exposure and ultimate liability. We use legal counsel or other experts, including actuaries as appropriate, to assist in developing estimates. Due to the uncertainties and potential changes in facts and circumstances, additional charges related to these reserves could be required in the future.



PENSIONS

We maintain defined benefit pension plans for eligible factory hourly employees at some operating units. Our largest plan has been frozen for new participants since January 1, 2001, but active participants still earn service cost. Additionally, we closed our Canadian manufacturing facility during fiscal 2006 and terminated the pension plan associated with that business. Annual net periodic expense and benefit liabilities under our defined benefit plans are determined on an actuarial basis. Each year, we compare the actual experience to the more significant assumptions used; if warranted, we make adjustments to the assumptions.

Our pension plan discount rate assumption is evaluated annually. The discount rate selected for our U.S. plans is based upon a single rate developed after matching expected benefit payments to a yield curve for high-quality fixed-income investments. Long-term interest rates on high-quality debt instruments, which are used to determine the discount rate, were up slightly at the end of fiscal 2006 after declining in fiscal 2005. Accordingly, we increased the discount rate used to determine our pension benefit obligation on our U.S. plans 95 basis points for fiscal 2006, after decreasing the rate 50 basis points for fiscal 2005. For our U.S. plans, we utilized a discount rate of 6.45% at April 29, 2006, compared to a rate of 5.50% at April 30, 2005, and 6.00% at April 24, 2004. In addition, the discount rate utilized by our Canadian plan was 4.3% at April 29, 2006, compared to a rate of 5.5% at April 30, 2005, and 6.5% at April 24, 2004.

Pension benefits are funded through deposits with trustees and satisfy, at a minimum, the applicable funding regulations. The expected long-term rates of return on fund assets are based upon actual historical returns modified for known changes in the markets and any expected changes in investment policy.

Besides evaluating the discount rate used to determine our pension obligation, we also evaluate our assumption relating to the expected return on plan assets annually. In selecting the expected long-term rate of return on assets, we considered the average rate of earnings expected on the funds invested or to be invested to provide the benefits of these plans. This included considering the trust's asset allocation, investment strategy and the expected returns likely to be earned over the life of the plans. The rate of return assumption for U.S. plans as of April 29, 2006, and April 30, 2005, was 8.0%. The rate of return assumption

used for determining pension expense of our Canadian plan was 7.5% as of April 29, 2006, and 8.0% as of April 30, 2005. The expected rate of return assumption as of April 29, 2006, will be used to determine pension expense for plans in 2007.

Our long-term stated investment objective is to maximize the investment return with the least amount of risk through a combination of capital appreciation and income. The strategic asset allocation targets are 65% equities and 35% fixed income within a range of 5% of the target. As of April 29, 2006, our weighted average asset allocation was 69% equity securities and 31% debt securities. As of April 30, 2005, our weighted average asset allocation was 68% equity securities and 32% debt securities.

As of the end of fiscal 2005, the qualified plans were underfunded; however, only our Canadian plan remained underfunded at the end of fiscal 2006. We expect to fund our Canadian pension plan fully in fiscal 2007 but expect that the funding will be less than \$0.1 million U.S. dollars. In addition, our non-qualified retirement plan was not funded at April 29, 2006. We do not expect to fund our non-qualified defined benefit retirement plan as we hold funds equal to the liability of the plan in a Rabbi trust. We are not required to make any contributions to the defined benefit plans in fiscal year 2007; however, we reserve the right to make discretionary contributions.

We had unrecognized losses related to our pension plans of \$9.9 million and \$24.2 million in fiscal 2006 and fiscal 2005, respectively. The change in the unrecognized actuarial loss for the past two years is primarily attributed to changes in the discount rate and return on plan assets. A portion of the fiscal 2006 unrecognized loss will be amortized into earnings in fiscal 2007. The effect on years after fiscal 2007 will mostly depend on the actual experience of the plans in fiscal 2007 and beyond. We expect that the fiscal 2007 pension expense after considering all relevant assumptions will be approximately \$2.0 million compared to \$3.4 million in fiscal 2006, which included \$0.9 million of curtailment charges. We do not believe that a 25 basis point change in our discount rate or our expected return on plan assets would have a material impact on our financial statements.



Financial Guarantees

We have provided financial guarantees relating to leases in connection with certain La-Z-Boy Furniture Galleries® stores, which are neither owned nor operated by the company. Lease guarantees are generally for real estate leases and have terms lasting up to five years. These lease guarantees enhance the credit of these dealers. The dealer is required to make periodic fee payments to compensate us for our guarantees. We have recognized liabilities for the fair values of the lease agreements that we have entered into since December 31, 2002, but they are not material to our financial position.

We would be required to perform under these agreements only if the dealer were to default on the lease. The maximum amount of potential future payments under lease guarantees was \$6.7 million as of April 29, 2006.

We have, from time to time, entered into agreements which resulted in indemnifying third parties against certain liabilities, mainly environmental. We believe that judgments, if any, against us related to such agreements would not have a material effect on our business or financial condition.

Our accounting policy for product warranties is to accrue an estimated liability at the time the revenue is recognized. This estimate is based on historical claims and adjusted for currently known warranty issues.

Variable Interest Entities

Financial Accounting Standards Board Interpretation No. 46R, *Consolidation of Variable Interest Entities* ("FIN 46"), which was issued in December 2003, requires the "primary beneficiary" of a VIE to include the VIE's assets, liabilities and operating results in its consolidated financial statements. In general, a VIE is a corporation, partnership, limited-liability corporation, trust or any other legal structure used to conduct activities or hold assets that either (a) has an insufficient amount of equity to carry out its principal activities without additional subordinated financial support, (b) has a group of equity owners that are unable to make significant decisions about its activities, or (c) has a group of equity owners that do not have the obligation to absorb losses or the right to receive returns generated by its operations.

La-Z-Boy Furniture Galleries® stores that are not operated by us are operated by independent dealers. These stores sell La-Z-Boy manufactured product as well as various accessories purchased from approved La-Z-Boy vendors. In some cases we have extended credit beyond normal trade terms to the independent dealers, made direct loans and/or guaranteed certain leases. Most of these independent dealers have sufficient equity to carry out their principal operating activities without subordinated financial support. However, there are certain independent dealers that we have determined may not have sufficient equity.

Based on the criteria for consolidation of VIEs, as of April 24, 2004, we consolidated several dealers where we were the primary beneficiary based on the fair value of our variable interests. All of our consolidated VIEs were recorded at fair value on the date we became the primary beneficiary resulting in a cumulative effect of accounting change of \$8.3 million (net of tax of \$5.1 million). Because these entities are accounted for as if the entities were consolidated based on voting interests, we absorb all net losses of the VIEs in excess of the equity at the dealerships. We recognize all net earnings of these VIEs to the extent of recouping the losses we recorded. Earnings in excess of our losses are attributed to equity owners of the dealers and are shown as minority interest on our financial statements. During fiscal 2005, we eliminated two of our VIEs by acquisition. At the end of the first quarter of fiscal 2006, we became the primary beneficiary of one additional dealer due to a change in financial structure of this dealer.

Our consolidated VIEs recognized \$36.8 million and \$46.0 million in sales, net of intercompany eliminations, in fiscal 2006 and fiscal 2005, respectively. Additionally, we recognized a net loss per share of \$0.09 and \$0.11 in fiscal 2006 and fiscal 2005, respectively, resulting from the operating results of these VIEs. The VIEs had \$8.6 million and \$10.2 million of assets net of elimination of intercompany activity at the end of fiscal 2006 and fiscal 2005, respectively. During the third quarter of fiscal 2005, one of the equity owners of our VIEs contributed \$2.0 million of capital to their business. Because we accounted for this entity as if it were consolidated based on voting interests, we recorded the capital contribution as income in that period to offset previously recorded losses. In fiscal 2005, the extraordinary gain of \$3.4 million (\$2.1 million net of income taxes) resulted from the application of purchase accounting relating to the acquisition of previously consolidated VIEs.

Additionally, there is an independent dealer that qualifies as a VIE; however, we are not the primary beneficiary. Our interest in this dealer began in 1992 and is comprised of accounts and notes receivable of \$21.8 million, which we evaluated periodically for collectibility. We acquired this business at fair value subsequent to year end. This acquisition is expected to impact our consolidated sales by less than 1.0% for the full year of fiscal 2007.

The tables following show the impact of this standard on our consolidated balance sheet at April 29, 2006, and April 30, 2005, and statement of operations for the years ended April 29, 2006, and April 30, 2005.

The amounts reflected in the tables include the elimination of related payables, receivables, sales, cost of sales and interest, as well as profit in inventory.

(Amounts in thousands)	VIEs	
	4/29/06	4/30/05
Assets		
Cash and equivalents	\$ 2,554	\$ 1,699
Receivables, net ⁽¹⁾	(20,507)	(9,131)
Inventories, net	12,795	7,211
Deferred income taxes	10,194	7,199
Other current assets	1,487	1,226
Total current assets	6,523	8,204
Property, plant and equipment, net	12,965	8,431
Intangibles	8,122	7,714
Other long-term assets ⁽¹⁾	(19,000)	(14,169)
Total assets	\$ 8,610	\$ 10,180
Liabilities and shareholders' equity		
Current portion of long-term debt and capital leases	\$ 1,587	\$ 1,934
Accounts payable	1,390	329
Other current liabilities	6,146	3,523
Total current liabilities	9,123	5,786
Long-term debt and capital leases	6,764	6,256
Other long-term liabilities	(1,632)	(1,300)
Shareholders' equity (deficit)	(5,645)	(562)
Total liabilities and shareholders' equity	\$ 8,610	\$ 10,180

(1) Reflects the elimination of intercompany accounts and notes receivable.

(Amounts in thousands)	VIEs	
	4/29/06	4/30/05
Sales ⁽²⁾	\$ 36,806	\$ 46,019
Cost of sales ⁽²⁾	4,488	1,224
Gross profit	32,318	44,795
Selling, general and administrative	38,438	49,825
Operating loss	(6,120)	(5,030)
Interest expense	504	427
Other expense, net ⁽³⁾	(1,260)	(4,154)
Pre-tax loss	(7,884)	(9,611)
Income tax benefit	(2,996)	(3,652)
Net loss from continuing operations	\$ (4,888)	\$ (5,959)

(2) Includes the elimination of intercompany sales and cost of sales.

(3) Includes the elimination of intercompany interest income and interest expense.

Restructuring

In the second quarter of fiscal 2006, the decision was made to close our Canadian upholstery manufacturing facility due to our overall underutilization of capacity. The plant closure occurred in the third quarter of fiscal 2006 and production was absorbed in our other upholstery facilities. A total of 413 jobs were eliminated as a result of this closure. During fiscal 2006, pre-tax restructuring charges for our Canadian facility were \$8.9 million, or \$0.11 per diluted share, covering severance and benefits, appropriate adjustments to our pension liability and the write-down of certain fixed assets. During fiscal 2006, the decision was made to close a small, 90,000-square-foot upholstery manufacturing facility in Mississippi with production absorbed by other upholstery facilities. Pre-tax restructuring charges relating to this closure were \$0.3 million, covering severance and benefits and the write-down of certain fixed assets. Severance costs and other costs for our restructurings were expensed in accordance with SFAS No. 112, *Employers' Accounting for Postemployment Benefits*, and SFAS No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*. The write-downs were accounted for in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. We expect to dispose of the remaining plants by sale.

Somewhat offsetting these expenses for the upholstery restructurings was a pre-tax gain of \$2.5 million relating to the sale of two facilities in Mississippi and one facility in Pennsylvania idled as part of previous restructurings.

In the first quarter of fiscal 2005, we announced the closing of three casegoods facilities, an upholstery plant and an upholstery warehouse. The casegoods facilities were closed as a result of continued underutilization of our domestic casegoods facilities due to an increase in our importing of product from overseas. The upholstery plant was closed and production was absorbed in another upholstery facility, resulting in better production efficiencies. Approximately 525 jobs were eliminated as a result of these closures. During fiscal 2005, pre-tax restructuring charges were \$10.3 million or \$0.12 per diluted share, covering the following: write-down of certain fixed assets, the write-down of certain inventories, payment of severance and benefits and other costs related to the shutdown. We expect to dispose of these plants by sale, or abandonment if a sale is not practical. Restructuring expenses during 2005 were lower than we had originally anticipated because our charges to expense were offset by the gains on sale of assets previously written down through restructuring in the fourth quarter of fiscal 2005. The write-down was accounted for in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. Severance costs and other costs are being expensed as incurred throughout the current fiscal year in accordance with SFAS No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*.

We had \$4.2 million of assets held for sale included in other long-term assets on our consolidated balance sheet as of April 29, 2006, primarily as a result of the above restructurings. This amount consists of buildings and related assets. All of these assets have been written down to their fair value less costs to sell and are currently being marketed.

Restructuring liabilities along with charges to expense, cash payments or asset write-downs were as follows:

Fiscal 2006 (Amounts in thousands)	4/30/05 Balance	Charges to Expense	Cash Payment or Asset Write-Down	4/29/06 Balance
Fixed asset write-downs, net of gains	\$ —	\$ (2,327)	\$ 2,327	\$ —
Severance and benefit- related costs	38	8,970	(8,117)	891
Total	\$ 38	\$ 6,643	\$ (5,790)	\$ 891

Fiscal 2005 (Amounts in thousands)	4/24/04 Balance	Charges to Expense	Cash Payment or Asset Write-Down	4/30/05 Balance
Fixed asset write-downs, net of gains	\$ —	\$ 4,619	\$ (4,619)	\$ —
Severance and benefit- related costs	329	1,700	(1,991)	38
Inventory write-downs	—	2,450	(2,450)	—
Other	174	1,525	(1,699)	—
Total	\$ 503	\$ 10,294	\$ (10,759)	\$ 38

BUSINESS OUTLOOK

While we are pleased with our progress in our Upholstery and Casegoods divisions, we are concerned about the macroeconomic environment as the energy markets remain volatile and interest rates continue to increase. In particular, there has been a change in the retail environment since the first calendar quarter of 2006 with April and May being difficult months. Due to seasonal factors, the first fiscal quarter is typically our weakest. With that as a backdrop, we expect our first-quarter sales to be flat against last year's \$451 million and reported earnings to be in the range of \$0.01 to \$0.05 per share, which will include up to a \$0.02 per share charge for stock option expense.



RECENT ACCOUNTING PRONOUNCEMENTS



In December 2004, the Financial Accounting Standards Board (“FASB”) issued Statement of Financial Accounting Standards (“SFAS”) No. 123(R), *Share-Based Payment*. This statement replaces SFAS No. 123, *Accounting for Stock-Based Compensation*, and supersedes APB Opinion No. 25, *Accounting for Stock Issued to Employees*. SFAS No. 123(R) requires companies to apply a fair-value-based measurement method in accounting for share-based payment transactions with employees and to record compensation cost for all stock awards granted after the required effective date and to awards modified, repurchased or canceled after that date. In addition, we are required to record compensation expense (as previous awards continue to vest) for the unvested portion of previously granted awards that remain outstanding at the date of adoption. The revised statement generally requires that an entity account for stock-based compensation transactions using the fair-value-based method and eliminates an entity’s ability to account for those transactions using the intrinsic value method of accounting. SFAS No. 123(R) is effective for us beginning on April 30, 2006. We will adopt this statement using a modified version of prospective application on April 30, 2006. Management has evaluated the impact that SFAS No. 123(R) will have on our financial position and results of operations and does not expect the impact to be materially different than the effect shown in Note 1 under “Accounting for Stock-Based Compensation.”

In November 2004, the FASB issued SFAS No. 151, *Inventory Costs, an amendment of ARB No. 43, Chapter 4*. The amendments made by SFAS No. 151 will improve financial reporting by clarifying that abnormal amounts of idle facility expense, freight, handling costs and wasted materials (spoilage) should be recognized as current-period charges, and by requiring the allocation of fixed production overheads to inventory, based on the normal capacity of the production facilities. SFAS No. 151 is effective for inventory costs incurred during fiscal years beginning after June 15, 2005. We have evaluated SFAS No. 151 and do not expect this pronouncement to have a material impact on our financial statements.

The FASB issued SFAS No. 153, *Exchanges of Nonmonetary Assets – an amendment of APB Opinion No. 29*, in December 2004. The guidance in APB Opinion No. 29, *Accounting for Nonmonetary Transactions*, is based on the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged. The guidance in that Opinion, however, included certain exceptions to that principle. This statement amends Opinion 29 to eliminate the exception for nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. We do not expect this pronouncement to have a material impact on our financial statements.

In May 2005, the FASB issued SFAS No. 154, *Accounting Changes and Error Corrections*. SFAS No. 154 is a replacement of APB Opinion No. 20 and FASB Statement No. 3. SFAS No. 154 provides guidance on the accounting for and reporting of accounting changes and error corrections. It establishes retrospective application as the required method for reporting a change in accounting principle. SFAS No. 154 provides guidance for determining whether retrospective application of a change in accounting principle is impracticable and for reporting a change when retrospective application is impracticable. The reporting of a correction of an error by restating previously issued financial statements is also addressed by SFAS No. 154. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. We will be adopting this pronouncement beginning in our fiscal year 2007.

In February 2006, the FASB issued SFAS No. 155, *Accounting for Certain Hybrid Financial Instruments, an amendment of FASB Statements No. 133 and 140*, which permits fair value measurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation. Statement 155 is effective for all financial instruments acquired or issued subsequent to the beginning of the first fiscal year that begins after September 15, 2006. We do not expect this pronouncement to have a material impact on our financial statements.




In March 2006, the FASB issued SFAS No. 156, *Accounting for Servicing of Financial Assets, an amendment of FASB Statement No. 140*, which provides relief for servicers that use derivatives to economically hedge fluctuations in the fair value of their servicing rights and changes how gains and losses are computed in certain transfers or securitizations. Statement 156 is effective as of the beginning of the first fiscal year that begins after September 15, 2006. We do not expect this pronouncement to have a material impact on our financial statements.

The FASB issued Interpretation No. 47, *Accounting for Conditional Asset Retirement Obligations* ("FIN 47"), on March 30, 2005. The interpretation will result in (a) more consistent recognition of liabilities relating to asset retirement obligations, (b) more information about expected future cash outflows associated with those obligations, and (c) more information about investments in long-lived assets because additional asset retirement costs will be recognized as part of the carrying amounts of the assets. Interpretation No. 47 is effective no later than the end of fiscal years ending after December 15, 2005. FIN 47 did not have a material impact on our financial statements.

REGULATORY DEVELOPMENTS

The Continued Dumping and Subsidy Offset Act (CDSOA) provides for distribution of monies collected by U.S. Customs from anti-dumping cases to domestic producers that supported the anti-dumping petition. The Dispute Settlement Body of the World Trade Organization (WTO) ruled that such payments violate the United States' WTO obligations. In response to that ruling, on February 8, 2006, the President signed legislation passed by Congress that repeals CDSOA distributions to eligible domestic producers for tariffs collected on imports entered into the United States after September 30, 2007.



According to U.S. Customs and Border Protection, as of October 1, 2005, approximately \$117 million had been collected in tariffs and is potentially available for distribution under CDSOA to eligible domestic manufacturers in connection with the case involving wooden bedroom furniture imported from China. These funds are subject to adjustment as the amount of the actual duties is determined retrospectively for those imports that are subject to annual administrative reviews conducted by the U.S. Department of Commerce. Further, certain importers and Chinese producers have appealed the initial findings of the anti-dumping order to the U.S. Court of International Trade, and favorable rulings for these importers and Chinese producers could reduce the amount of duties ultimately available for distribution. The tariffs attributable to importers and Chinese producers whose imports are subject to appeals and administrative reviews are not available for distribution until those proceedings have been completed. Consequently, the amount ultimately available for distribution in this case during 2006 will depend on tariffs collected through September 30, 2006, that are not subject to administrative reviews and pending legal appeals. Also, any amount we may receive will depend on our percentage allocation, which is based on our qualifying expenditures in relation to the qualifying expenditures of other domestic producers requesting distribution for the relevant time periods under CDSOA. Our percentage allocation for payments received in calendar 2005 was approximately 20%. The payments received in calendar 2005 were immaterial in total dollars. In view of the uncertainties associated with this program, we are unable to predict the amounts, if any, we may receive in fiscal 2007 or thereafter under CDSOA. However, assuming CDSOA distributions continue, these distributions could be material depending on the results of legal appeals and administrative reviews and our actual percentage allocation.

CONSOLIDATED STATEMENT OF OPERATIONS

(Amounts in thousands, except per share data)

Fiscal Year Ended	4/29/06 (52 Weeks)	4/30/05 (53 Weeks)	4/24/04 (52 Weeks)
Sales	\$ 1,916,777	\$ 2,048,381	\$ 1,951,997
Cost of sales			
Cost of goods sold	1,457,965	1,572,844	1,509,864
Restructuring	6,643	10,294	10,441
Total cost of sales	1,464,608	1,583,138	1,520,305
Gross profit	452,169	465,243	431,692
Selling, general and administrative	410,348	401,592	331,620
Write-down of intangibles	22,695	—	71,943
Operating income	19,126	63,651	28,129
Interest expense	11,540	10,442	11,253
Other income, net	1,847	170	4,364
Income from continuing operations before income taxes	9,433	53,379	21,240
Income tax expense	12,474	20,284	19,362
Income (loss) from continuing operations	(3,041)	33,095	1,878
Income from discontinued operations (net of tax of \$1,223 in 2005 and \$398 in 2004)	—	1,996	650
Extraordinary gains (net of tax of \$1,283 in 2005)	—	2,094	—
Cumulative effect of accounting changes (net of tax of \$5,101 in 2004)	—	—	(8,324)
Net income (loss)	\$ (3,041)	\$ 37,185	\$ (5,796)
Basic average shares outstanding	51,801	52,082	53,508
Basic net income (loss) per share:			
Income (loss) from continuing operations	\$ (0.06)	\$ 0.63	\$ 0.04
Income from discontinued operations (net of tax)	—	0.04	0.01
Extraordinary gains (net of tax)	—	0.04	—
Cumulative effect of accounting changes (net of tax)	—	—	(0.16)
Net income (loss) per basic share	\$ (0.06)	\$ 0.71	\$ (0.11)
Diluted weighted average shares outstanding	51,801	52,138	53,679
Diluted net income (loss) per share:			
Income (loss) from continuing operations	\$ (0.06)	\$ 0.63	\$ 0.04
Income from discontinued operations (net of tax)	—	0.04	0.01
Extraordinary gains (net of tax)	—	0.04	—
Cumulative effect of accounting changes (net of tax)	—	—	(0.16)
Net income (loss) per diluted share	\$ (0.06)	\$ 0.71	\$ (0.11)

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

CONSOLIDATED BALANCE SHEET

(Amounts in thousands, except par value)

As of	4/29/06	4/30/05
Assets		
Current assets		
Cash and equivalents	\$ 24,089	\$ 37,705
Receivables, less allowance of \$14,164 in 2006 and \$17,540 in 2005	270,578	283,915
Inventories, net	238,826	260,556
Deferred income taxes	27,276	22,779
Other current assets	23,790	33,410
Total current assets	584,559	638,365
Property, plant and equipment, net	209,986	210,565
Goodwill	56,926	79,362
Trade names	18,794	21,484
Other long-term assets, less allowance of \$3,267 in 2006 and \$2,949 in 2005	100,909	76,581
Total assets	\$ 971,174	\$ 1,026,357
Liabilities and shareholders' equity		
Current liabilities		
Short-term borrowings	\$ 8,000	\$ 9,700
Current portion of long-term debt	2,844	3,060
Accounts payable	85,561	82,792
Accrued expenses and other current liabilities	132,005	133,172
Total current liabilities	228,410	228,724
Long-term debt	173,368	213,549
Deferred income taxes	14,548	5,389
Other long-term liabilities	44,503	51,409
Contingencies and commitments		
Shareholders' equity		
Preferred shares – 5,000 authorized; none issued	—	—
Common shares, \$1 par value – 150,000 authorized; 51,782 outstanding in 2006 and 52,225 outstanding in 2005	51,782	52,225
Capital in excess of par value	210,826	214,087
Retained earnings	246,387	273,143
Unearned compensation	(3,083)	(1,536)
Accumulated other comprehensive income (loss)	4,433	(10,633)
Total shareholders' equity	510,345	527,286
Total liabilities and shareholders' equity	\$ 971,174	\$ 1,026,357

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

CONSOLIDATED STATEMENT OF CASH FLOWS

(Amounts in thousands)

Fiscal Year Ended	4/29/06	4/30/05	4/24/04
Cash flows from operating activities			
Net income (loss)	\$ (3,041)	\$ 37,185	\$ (5,796)
Adjustments to reconcile net income (loss) to net cash provided by operating activities			
Write-down of intangibles	22,695	—	71,943
Cumulative effect of accounting change (net of tax)	—	—	8,324
Extraordinary gains (net of tax)	—	(2,094)	—
Gain on sale of discontinued operations (net of tax)	—	(668)	—
Restructuring	6,643	10,294	10,441
Change in allowance for doubtful accounts	1,805	(3,189)	(1,201)
Depreciation and amortization	29,234	28,329	29,112
Change in receivables	16,251	(5,935)	8,631
Change in inventories	25,132	(10,633)	16,309
Change in payables	2,260	(10,032)	13,220
Change in other assets and liabilities	(7,799)	(8,924)	(6,238)
Change in deferred taxes	(3,403)	11,632	(11,843)
Total adjustments	92,818	8,780	138,698
Net cash provided by operating activities	89,777	45,965	132,902
Cash flows from investing activities			
Proceeds from disposals of assets	11,499	11,226	2,167
Proceeds from sale of discontinued operations	—	10,985	—
Capital expenditures	(27,991)	(34,771)	(31,593)
Purchases of investments	(25,289)	(14,890)	(5,394)
Proceeds from sales of investments	12,983	8,120	9,250
Acquisitions, net of cash acquired	—	(6,806)	(9,189)
Change in other long-term assets	(1,875)	2,149	(403)
Net cash used for investing activities	(30,673)	(23,987)	(35,162)
Cash flows from financing activities			
Proceeds from debt	103,380	126,752	101,572
Payments on debt	(146,482)	(124,813)	(111,657)
Stock issued for stock and employee benefit plans	3,679	4,573	6,714
Repurchases of common stock	(10,890)	(2,476)	(72,509)
Dividends paid	(22,923)	(22,868)	(21,514)
Net cash used for financing activities	(73,236)	(18,832)	(97,394)
Effect of exchange rate changes on cash and equivalents	516	677	775
Change in cash and equivalents	(13,616)	3,823	1,121
Cash acquired from consolidation of VIEs	—	—	3,944
Cash and equivalents at beginning of the year	37,705	33,882	28,817
Cash and equivalents at end of the year	\$ 24,089	\$ 37,705	\$ 33,882

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

(Amounts in thousands)

	Common Shares	Capital in Excess of Par Value	Retained Earnings	Unearned Compensation	Accumulated Other Comprehensive Income (Loss)	Total
At April 26, 2003	\$ 55,027	\$ 216,081	\$ 342,628	\$ —	\$ (3,797)	\$ 609,939
Repurchases of common stock	(3,379)		(69,130)			(72,509)
Stock issued for stock and employee benefit plans	383	(493)	6,824			6,714
Tax benefit from exercise of options		568				568
Dividends paid			(21,514)			(21,514)
Comprehensive income (loss)						
Net loss			(5,796)			
Unrealized gain on marketable securities (net of tax)					1,884	
Realization of gains on marketable securities (net of tax)					(525)	
Change in additional minimum pension liability (net of tax)					(457)	
Translation adjustment					1,870	
Change in fair value of cash flow hedges (net of tax)					2,154	
Total comprehensive loss						(870)
At April 24, 2004	52,031	216,156	253,012	—	1,129	522,328
Repurchases of common stock	(120)		(2,356)			(2,476)
Stock issued for stock and employee benefit plans	314	(2,063)	8,170	(1,848)		4,573
Amortization of unearned compensation				312		312
Tax benefit from exercise of options		(6)				(6)
Dividends paid			(22,868)			(22,868)
Comprehensive income (loss)						
Net income			37,185			
Unrealized gain on marketable securities (net of tax)					127	
Realization of gains on marketable securities (net of tax)					(93)	
Change in additional minimum pension liability (net of tax)					(14,144)	
Translation adjustment					2,359	
Change in fair value of cash flow hedges (net of tax)					(11)	
Total comprehensive income						25,423
At April 30, 2005	52,225	214,087	273,143	(1,536)	(10,633)	527,286
Repurchases of common stock	(760)		(10,130)			(10,890)
Stock issued for stock and employee benefit plans	317	(3,261)	9,338	(2,715)		3,679
Amortization of unearned compensation				1,168		1,168
Dividends paid			(22,923)			(22,923)
Comprehensive income (loss)						
Net loss			(3,041)			
Unrealized gain on marketable securities (net of tax)					1,020	
Realization of gains on marketable securities (net of tax)					(451)	
Change in additional minimum pension liability (net of tax)					13,572	
Translation adjustment					988	
Change in fair value of cash flow hedges (net of tax)					(63)	
Total comprehensive income						12,025
At April 29, 2006	\$ 51,782	\$ 210,826	\$ 246,387	\$ (3,083)	\$ 4,433	\$ 510,345

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

Notes to Consolidated Financial Statements

NOTE 1: ACCOUNTING POLICIES

The following is a summary of significant accounting policies followed in the preparation of these consolidated financial statements. Our fiscal year ends on the last Saturday of April. Fiscal years 2006 and 2004 included 52 weeks, whereas fiscal year 2005 included 53 weeks.

Principles of Consolidation

The consolidated financial statements include the accounts of La-Z-Boy Incorporated and its majority-owned subsidiaries ("the Company"). All significant intercompany transactions have been eliminated. Additionally, we adopted Financial Accounting Standards Board Interpretation No. 46R, *Consolidation of Variable Interest Entities* ("VIE") ("FIN 46"), as of April 24, 2004, which resulted in the consolidation of several of our independently owned La-Z-Boy Furniture Galleries® stores.

Use of Estimates

The consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States of America, which require management to make estimates and assumptions that affect the reported amounts of assets, liabilities, sales and expenses for the reporting periods. Some of the more significant estimates include depreciation, valuation of inventories, valuation of intangibles, allowances for doubtful accounts, sales returns, legal, environmental, restructuring, product liability, insurance reserves and warranty accruals. Actual results could differ from those estimates.



New Pronouncements

In December 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 123(R), *Share-Based Payment*. This statement replaces SFAS No. 123, *Accounting for Stock-Based Compensation*, and supersedes APB Opinion No. 25, *Accounting for Stock Issued to Employees*. SFAS No. 123(R) requires companies to apply a fair-value-based measurement method in accounting for share-based payment transactions with employees and to record compensation cost for all stock awards granted after the required effective date and to awards modified, repurchased or

canceled after that date. In addition, we are required to record compensation expense (as previous awards continue to vest) for the unvested portion of previously granted awards that remain outstanding at the date of adoption. The revised statement generally requires that an entity account for stock-based compensation transactions using the fair-value-based method and eliminates an entity's ability to account for those transactions using the intrinsic value method of accounting. SFAS No. 123(R) is effective for us beginning on April 30, 2006. We will adopt this statement using a modified version of prospective application on April 30, 2006. Management has evaluated the impact that SFAS No. 123(R) will have on our financial position and results of operations and does not expect the impact to be materially different than the effect shown below under "Accounting for Stock-Based Compensation."

In November 2004, the FASB issued SFAS No. 151, *Inventory Costs, an amendment of ARB No. 43, Chapter 4*. The amendments made by SFAS No. 151 will improve financial reporting by clarifying that abnormal amounts of idle facility expense, freight, handling costs and wasted materials (spoilage) should be recognized as current-period charges, and by requiring the allocation of fixed production overheads to inventory, based on the normal capacity of the production facilities. SFAS No. 151 is effective for inventory costs incurred during fiscal years beginning after June 15, 2005. We have evaluated SFAS No. 151 and do not expect this pronouncement to have a material impact on our financial statements.

The FASB issued SFAS No. 153, *Exchanges of Nonmonetary Assets – an amendment of APB Opinion No. 29*, in December 2004. The guidance in APB Opinion No. 29, *Accounting for Nonmonetary Transactions*, is based on the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged. The guidance in that Opinion, however, included certain exceptions to that principle. This statement amends Opinion 29 to eliminate the exception for nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. We do not expect this pronouncement to have a material impact on our financial statements.



In May 2005, the FASB issued SFAS No. 154, *Accounting Changes and Error Corrections*. SFAS No. 154 is a replacement of APB Opinion No. 20 and FASB Statement No. 3. SFAS No. 154 provides guidance on the accounting for and reporting of accounting changes and error corrections. It establishes retrospective application as the required method for reporting a change in accounting principle. SFAS No. 154 provides guidance for determining whether retrospective application of a change in accounting principle is impracticable and for reporting a change when retrospective application is impracticable. The reporting of a correction of an error by restating previously issued financial statements is also addressed by SFAS No. 154. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. We will be adopting this pronouncement beginning in our fiscal year 2007.

In February 2006, the FASB issued SFAS No. 155, *Accounting for Certain Hybrid Financial Instruments, an amendment of FASB Statements No. 133 and 140*, which permits fair value measurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation. SFAS No. 155 is effective for all financial instruments acquired or issued subsequent to the beginning of the first fiscal year that begins after September 15, 2006. We do not expect this pronouncement to have a material impact on our financial statements.

In March 2006, the FASB issued SFAS No. 156, *Accounting for Servicing of Financial Assets, an amendment of FASB Statement No. 140*, which provides relief for servicers that use derivatives to economically hedge fluctuations in the fair value of their servicing rights and changes how gains and losses are computed in certain transfers or securitizations. SFAS No. 156 is effective as of the beginning of the first fiscal year that begins after September 15, 2006. We do not expect this pronouncement to have a material impact on our financial statements.

The FASB issued Interpretation No. 47, *Accounting for Conditional Asset Retirement Obligations* ("FIN 47") on March 30, 2005. The interpretation will result in (a) more consistent recognition of liabilities relating to asset retirement obligations, (b) more information about expected future cash outflows associated with

those obligations, and (c) more information about investments in long-lived assets because additional asset retirement costs will be recognized as part of the carrying amounts of the assets. Interpretation No. 47 is effective no later than the end of fiscal years ending after December 15, 2005. FIN 47 did not have a material impact on our financial statements.

Cash and Equivalents

For purposes of the consolidated balance sheet and statement of cash flows, we consider all highly liquid debt instruments purchased with maturities of three months or less to be cash equivalents.

Inventories

Inventories are stated at the lower of cost or market. Cost is determined using the last-in, first-out ("LIFO") basis for approximately 67% and 70% of our inventories at April 29, 2006, and April 30, 2005, respectively. Cost is determined for all other inventories on a first-in, first-out ("FIFO") basis.

Property, Plant and Equipment

Items capitalized, including significant betterments to existing facilities, are recorded at cost. All maintenance and repair costs are expensed when incurred. Depreciation is computed using accelerated and straight-line methods over the estimated useful lives of the assets.

Goodwill and Trade Names

We adopted SFAS No. 142, *Goodwill and Other Intangible Assets*, which eliminated the amortization of our goodwill and trade names. Under this accounting standard, our goodwill and trade names are required to be reviewed at least annually for impairment. See Note 2 for additional information on our goodwill and trade names and the effect of adopting and applying SFAS No. 142.



Investments

Trading securities are recorded at fair value with unrealized gains and losses included in income. Available-for-sale securities are recorded at fair value with the net unrealized gains and losses reported, net of tax, as a component of other comprehensive income. Realized gains and losses for available-for-sale securities are based on the first-in, first-out method.

Revenue Recognition

Shipping terms for third-party carriers are FOB shipping point and revenue is recognized upon shipment of product. For product shipped on our company-owned trucks, revenue is recognized upon delivery. This revenue includes amounts billed to customers for shipping. Provision is made at the time revenue is recognized for estimated product returns and warranties, as well as other incentives that may be offered to customers. We import certain products from foreign ports, which are shipped directly to our domestic customers. In this case, revenue is not recognized until title is assumed by our customer, which is normally after the goods pass through U.S. Customs.

Other incentives offered to customers include cash discounts, advertising agreements and other sales incentive programs. Cash discounts are recorded as a reduction of revenues when the revenue is recognized. Other sales incentives are recorded at the time of sale as a reduction to revenue. Our advertising agreements give customers advertising allowances based on revenues and are recorded when the revenue is recognized as a reduction to revenue.

Research and Development Costs

Research and development costs are charged to expense in the periods incurred. Expenditures for research and development costs were \$14.7 million, \$16.2 million and \$15.2 million for the fiscal years ended April 29, 2006, April 30, 2005, and April 24, 2004, respectively.

Advertising Expenses

Production costs of commercials and programming and costs of other advertising, promotion and marketing programs are charged to income in the period incurred. Cooperative advertising agreements exist with some customers to reimburse them for actual advertising expenses. The reimbursements are recorded as advertising expense when the customer substantiates the advertising. Advertising expenses were \$58.3 million, \$59.7 million and \$46.4 million for the fiscal years ended April 29, 2006, April 30, 2005, and April 24, 2004, respectively. Advertising costs were higher in the last two years due to our increase in company-owned retail stores and the inclusion of advertising costs of consolidated VIEs.

Income Taxes

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled.

Foreign Currency Translation

The functional currency of each foreign subsidiary is the respective local currency. Assets and liabilities are translated at the year-end exchange rates and revenues and expenses are translated at average exchange rates for the period. Resulting translation adjustments are recorded as a component of shareholders' equity in other comprehensive income.

Financial Instruments and Hedging

We have derivative instruments consisting of interest rate swap agreements that are used to fix the interest rate on a portion of the variable interest rate borrowings on our revolving credit facility. These agreements were designated and accounted for as cash flow hedges. These interest rate swap agreements expire in August 2006. The effect of marking these contracts to fair value was recorded as a component of shareholders' equity in other comprehensive income.

We also enter into forward foreign currency exchange contracts to limit our exposure from changes in foreign currency exchange rates. These foreign exchange contracts are entered into to support product sales, purchases and financing transactions made in the normal course of business and, accordingly, are not speculative in nature. These contracts are designed to match our currency needs and are therefore designated and accounted for as cash flow hedges. The fair value of our foreign currency contracts is based on quoted market prices. We had no foreign exchange rate contracts outstanding at April 29, 2006.

Accounting for Stock-Based Compensation

We account for our stock-based compensation plans using the intrinsic value method of recognition and measurement principles under APB Opinion No. 25, *Accounting for Stock Issued to Employees*, and related interpretations. We adopted the disclosure-only provisions of SFAS No. 123, *Accounting for Stock-Based Compensation*, and SFAS No. 148, *Accounting for Stock-Based Compensation – Transition and Disclosure*. Assuming that we had accounted for our stock-based compensation programs using the fair value method promulgated by SFAS No. 123, pro forma net income and net income per share would have been as follows (for the fiscal years ended):

(Amounts in thousands, except per share data)	4/29/06	4/30/05	4/24/04
Net income (loss)	\$ (3,041)	\$ 37,185	\$ (5,796)
Fair value of stock plan	(1,893)	(2,258)	(2,375)
Pro forma net income (loss)	\$ (4,934)	\$ 34,927	\$ (8,171)
Basic net income (loss) per share as reported	\$ (0.06)	\$ 0.71	\$ (0.11)
Pro forma basic net income (loss) per share	\$ (0.10)	\$ 0.67	\$ (0.15)
Diluted net income (loss) per share as reported	\$ (0.06)	\$ 0.71	\$ (0.11)
Pro forma diluted net income (loss) per share	\$ (0.10)	\$ 0.67	\$ (0.15)

Reclassifications

Certain prior year information has been reclassified to be comparable to the current year presentation.

Insurance/Self-Insurance

We use a combination of insurance and self-insurance for a number of risks, including workers' compensation, general liability, vehicle liability and the company-funded portion of employee-related health care benefits. Liabilities associated with these risks are estimated in part by considering historical claims experience, demographic factors, severity factors and other actuarial assumptions.

In the fourth quarter of fiscal 2005, we changed our estimate of workers' compensation unpaid claims. Previously, we established our workers' compensation liability using historical trends as the basis for the liability. The new estimate uses a third-party actuary to estimate settlement costs for incurred claims. We recognized an additional expense of \$5.9 million, or \$0.07 per diluted share, in the fourth quarter of fiscal 2005 based on our new estimate.

Discontinued Operations

Under the provisions of SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, we classify a business component that has been disposed of as a discontinued operation if the cash flow of the component has been eliminated from our ongoing operations and we will no longer have any significant continuing involvement in the component. The results of operations of our discontinued operations through the date of sale, including any gains or losses on disposition, are aggregated and presented on one line in the income statement. SFAS No. 144 requires the reclassification of amounts presented for prior years as discontinued operations. The amounts presented in the consolidated statement of operations for years prior to fiscal 2005 were reclassified to comply with SFAS No. 144.



As a result of the disposition of our La-Z-Boy Contract operating unit in April 2005, the balance sheet as of April 30, 2005, does not include any assets or liabilities of discontinued operations. In the consolidated statement of cash flows, the cash flows of discontinued operations are not reclassified. See Note 14 for additional information regarding our discontinued operations.

Allowance for Doubtful Accounts

The allowance for doubtful accounts reflects our best estimate of probable losses inherent in the accounts receivable balance. We determine the allowance based on known troubled accounts, historical experience and other currently available evidence.

In fiscal 2005, we reevaluated our allowance for doubtful accounts after the acquisition of a major La-Z-Boy Furniture Galleries® store market and reassessment of our credit position of another significant dealer upon obtaining additional credit-related information. Based on this valuation, we reduced the allowance for doubtful accounts by \$5.5 million.

NOTE 2: GOODWILL AND OTHER INTANGIBLE ASSETS

In accordance with SFAS No. 142, trade names are tested at least annually for impairment by comparing their fair value to their carrying values. The fair value for each trade name was established based upon a royalty savings approach. Additionally, goodwill was tested for impairment by comparing the fair value of our operating units to their carrying values. The fair value for each operating unit was established based on the discounted cash flows. In situations where the fair value was less than the carrying value, indicating a potential impairment, a second comparison is performed using a calculation of implied fair value of goodwill to determine the monetary value of impairment.

In the fourth quarter of fiscal 2006, the annual evaluation of goodwill and trade names was performed. Following the evaluation procedures, it was determined that our trade names were not impaired. The carrying value of goodwill exceeded its fair value for Bauhaus creating an impairment loss of \$22.7 million which



was recorded as a component of operating income. In the latter half of fiscal 2006, Bauhaus was impacted by several large customer bankruptcies and the merger of two major department stores, which reduced production causing the closure of several production facilities. There was no tax benefit recognized on this impairment charge.

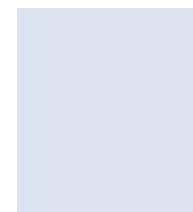
In the fourth quarter of fiscal 2005 and in fiscal 2004, we acquired several La-Z-Boy Furniture Galleries® stores that were independently owned. Relating to these acquisitions, we recorded goodwill of \$11.3 million and \$10.3 million in fiscal 2005 and fiscal 2004, respectively. Additionally, in the fourth quarter of fiscal 2005, we completed a valuation of the tax reserves relating to an acquisition in fiscal 2000. Due to the resolution of certain open tax items relating to the acquisition, a reduction of the tax reserves was required during fiscal 2005. These reductions in the tax reserves were recorded as a reduction in the remaining acquired intangible assets, which consisted of trade names and totaled \$6.4 million. Furthermore, in the fourth quarter of fiscal 2005, the annual evaluation of goodwill and trade names was performed. We determined that goodwill and trade names were not impaired as of the end of fiscal 2005.

In the fourth quarter of fiscal 2004, the annual evaluation of goodwill and trade names was performed. Following the evaluation procedures, it was determined that the carrying value of trade names exceeded their fair value, creating an impairment loss of \$43.2 million, and the carrying value of goodwill exceeded its fair value, creating an impairment loss of \$28.7 million. The after-tax effect of the impairment was \$55.9 million. The before-tax effect of \$71.9 million for these impairment losses was recorded as a component of operating income. Of the total impairment losses, \$11.3 million and \$60.6 million were attributed to the Upholstery and the Casegoods segments, respectively. One operating unit accounted for the write-down in the Upholstery Group. During fiscal 2004, this operating unit had experienced a decline in sales and operating income, which caused a decline in the fair value of its intangibles. Prior to fiscal 2004, Casegoods Group sales and operating results had been declining in the few preceding years. Due to continued lagging operating results and changes in facts relating to underlying assumptions, the fair value evaluation was lower in the fiscal 2004 fourth quarter than in the prior year fourth quarter.



The following table summarizes changes to goodwill and trade names in fiscal 2006 and fiscal 2005:

(Amounts in thousands)	Beginning Balance	Impairment of Goodwill	Acquisitions, Dispositions and Other	Ending Balance
Goodwill (Fiscal 2006)				
Upholstery Group	\$ 49,654	\$ (22,695)	\$ —	\$ 26,959
Retail Group	21,994	—	(149)	21,845
Corporate and other	7,714	—	408	8,122
Consolidated	\$ 79,362	\$ (22,695)	\$ 259	\$ 56,926
Goodwill (Fiscal 2005)				
Upholstery Group	\$ 49,736	\$ —	\$ (82)	\$ 49,654
Retail Group	10,666	—	11,328	21,994
Corporate and other	7,714	—	—	7,714
Consolidated	\$ 68,116	\$ —	\$ 11,246	\$ 79,362
Trade names (Fiscal 2006)				
Upholstery Group	\$ 7,165	\$ —	\$ (2,690)	\$ 4,475
Casegoods Group	14,319	—	—	14,319
Consolidated	\$ 21,484	\$ —	\$ (2,690)	\$ 18,794
Trade names (Fiscal 2005)				
Upholstery Group	\$ 8,690	\$ —	\$ (1,525)	\$ 7,165
Casegoods Group	19,199	—	(4,880)	14,319
Consolidated	\$ 27,889	\$ —	\$ (6,405)	\$ 21,484



NOTE 3: INVENTORIES

(Amounts in thousands)	4/29/06	4/30/05
Raw materials	\$ 61,120	\$ 69,350
Work in progress	50,958	56,655
Finished goods	147,996	155,114
FIFO inventories	260,074	281,119
Excess of FIFO over LIFO	(21,248)	(20,563)
Total inventories	\$ 238,826	\$ 260,556

NOTE 4: PROPERTY, PLANT AND EQUIPMENT

(Amounts in thousands)	Estimated Useful Lives	4/29/06	4/30/05
Buildings and building fixtures	3-40 yrs.	\$ 211,093	\$ 207,460
Machinery and equipment	3-30 yrs.	171,407	174,913
Information systems	3-10 yrs.	48,892	51,119
Land and land improvements	3-40 yrs.	29,119	28,838
Transportation equipment	3-10 yrs.	17,228	16,546
Other	3-20 yrs.	11,464	11,111
Construction in progress		9,091	4,719
		498,294	494,706
Less: accumulated depreciation		288,308	284,141
Property, plant and equipment, net		\$ 209,986	\$ 210,565

NOTE 5: INVESTMENTS

Included in other long-term assets were \$32.4 million and \$13.2 million at April 29, 2006, and April 30, 2005, respectively, of available-for-sale marketable securities to fund future obligations of one of our retirement plans and our captive insurance company. As of April 30, 2005, we had \$9.5 million of trading securities. These investments related to our captive insurance company.

The following is a summary of available-for-sale and trading securities at April 29, 2006, and April 30, 2005:

Fiscal 2006 (Amounts in thousands)	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available-for-sale			
Equity securities	\$ 2,717	\$ (6)	\$ 12,573
Fixed income	30	(558)	19,400
Other	—	—	413
Total securities	\$ 2,747	\$ (564)	\$ 32,386

Fiscal 2005 (Amounts in thousands)	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Trading securities	\$ 25	\$ (50)	\$ 9,478
Available-for-sale			
Equity securities	1,274	(21)	8,976
Fixed income	49	(40)	4,033
Other	—	—	183
Total available-for-sale securities	1,323	(61)	13,192
Total securities	\$ 1,348	\$ (111)	\$ 22,670

The following table summarizes sales of available-for-sale securities (for the fiscal years ended):

(Amounts in thousands)	4/29/06	4/30/05	4/24/04
Proceeds from sales	\$ 12,983	\$ 1,672	\$ 6,638
Gross realized gains	\$ 773	\$ 173	\$ 891
Gross realized losses	\$ (91)	\$ (25)	\$ (56)

The fair value of fixed income available-for-sale securities by contractual maturity was \$4.1 million within one year, \$5.9 million within two to five years, \$8.5 million within six to ten years and \$0.9 million thereafter.

NOTE 6: ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

(Amounts in thousands)	4/29/06	4/30/05
Payroll and other compensation	\$ 56,411	\$ 64,419
Customer deposits	19,683	13,036
Accrued product warranty	17,221	12,288
Other current liabilities	38,690	43,429
Accrued expenses and other current liabilities	\$ 132,005	\$ 133,172

NOTE 7: DEBT

On March 30, 2004, we entered into an unsecured \$150 million revolving credit facility agreement. The facility has an accordion feature, enabling us to expand the facility by \$50 million to \$200 million with the same terms and conditions, subject to approval by the banks that are a party to the agreement. The agreement has a performance-based interest rate pricing grid ranging from LIBOR plus 0.475% to LIBOR plus 0.800%, determined by our consolidated debt-to-capital ratio. The agreement also requires that certain financial covenants be met. On November 11, 2005, we executed a consent and waiver with the lenders under our credit agreement clarifying that the assets, liabilities and operating results of VIEs are

to be excluded for purposes of covenant calculations under the agreement. On November 22, 2005, we executed an amendment to the credit agreement to modify its fixed charge coverage ratio requirements and interest rate provisions. The revolving credit facility expires on May 1, 2009. At April 29, 2006, we were in compliance with all of the covenants under this facility. As of April 29, 2006, we had \$125.0 million available for future borrowings under this facility.

We have short-term borrowing arrangements with several banks that allow us to borrow funds on demand. Our availability of credit from short-term borrowing lines of credit total \$104.1 million, of which we had borrowed \$8.0 million at April 29, 2006.

Industrial revenue bonds were used to finance the construction of some of our manufacturing facilities. The facilities constructed from the bond proceeds are mortgaged as collateral for the bonds.

We have entered into several interest rate swap agreements with counter-parties that are participants in the revolving credit facility to reduce the impact of changes in interest rates on the floating rate debt. We believe that the risk of potential credit loss from counter-party non-performance is minimal. The purpose of

(Amounts in thousands)	Interest Rate	Fiscal Year Maturity	4/29/06	4/30/05
Revolving credit facility	3.6-5.4%	2010	\$ 25,000	\$ 65,000
Industrial revenue bonds	3.4-7.0%	2010-23	16,856	17,088
Private placement notes	6.5%	2008	35,000	35,000
	4.6%	2010	36,000	36,000
	5.3%	2013	50,000	50,000
Other debt	5.5-13.7%	2007-11	11,020	11,170
Capital leases	7.0-8.3%	2007-11	2,336	2,351
Total debt			176,212	216,609
Less: current portion			2,844	3,060
Long-term debt			\$ 173,368	\$ 213,549
Weighted average interest rate			4.8%	3.9%
Fair value of debt			\$ 173,415	\$ 218,785

these swaps is to fix interest rates on a notional amount of \$10 million through August 4, 2006, at 3.05% plus the applicable borrowing spread under the revolving credit facility. The fair market value of the swaps was an asset of less than \$0.1 million.

Maturities of long-term debt, subsequent to April 29, 2006, are \$2.8 million in 2007, \$37.0 million in 2008, \$1.8 million in 2009, \$68.0 million in 2010, \$4.4 million in 2011 and \$62.2 million thereafter.

Cash paid for interest during fiscal years 2006, 2005 and 2004 was \$11.5 million, \$10.1 million and \$11.6 million, respectively.

NOTE 8: OPERATING LEASES

We have operating leases for manufacturing facilities, executive and sales offices, warehouses, showrooms and retail facilities, as well as for transportation and data processing. The operating leases expire at various dates through fiscal 2027. Certain transportation leases contain a provision for the payment of contingent rentals based on mileage in excess of stipulated amounts. We lease additional transportation, data processing and other equipment under capital leases expiring at various dates through fiscal 2010.

We have certain retail facilities which we sublease to outside parties.

The future minimum rentals for all non-cancelable leases and future rental income from subleases are as follows (for the fiscal years):

(Amounts in thousands)	Future Minimum Rentals	Future Minimum Income
2007	\$ 35,006	\$ 1,369
2008	34,989	1,273
2009	33,294	1,297
2010	30,493	1,314
2011	24,459	1,350
2012 and beyond	127,731	10,084
	\$ 285,972	\$ 16,687

Rental expense, rental income and contingent rentals for operating leases were as follows (for the fiscal years ended):

(Amounts in thousands)	4/29/06	4/30/05	4/24/04
Rental expense	\$ 45,125	\$ 38,771	\$ 26,114
Rental income	\$ 994	\$ 612	\$ 1,812
Contingent rentals	\$ 470	\$ 512	\$ 446

NOTE 9: FINANCIAL GUARANTEES AND PRODUCT WARRANTIES

Prior to December 31, 2002, we provided secured and unsecured financial guarantees relating to leases in connection with certain La-Z-Boy Furniture Galleries® dealers whose stores are not owned by the company. The lease guarantees are generally for real estate leases and have terms lasting up to five years. These lease guarantees enhance the credit of these dealers. The dealer is required to make periodic fee payments to compensate us for our guarantees. As required by FIN 45, *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others*, we have recognized liabilities for the fair values of the lease agreements we have entered into since December 31, 2002, but they are not material to our financial position.

We would be required to perform under these agreements only if the dealer were to default on the lease. The maximum amounts of potential future payments under lease guarantees was \$6.7 million as of April 29, 2006.

We have, from time to time, entered into agreements which resulted in indemnifying third parties against certain liabilities, mainly environmental. We believe that judgments, if any, against us related to such agreements would not have a material effect on our business or financial condition.

Our accounting policy for product warranties is to accrue an estimated liability at the time the revenue is recognized. This estimate is based on historical claims and adjusted for currently known warranty issues.

A reconciliation of the changes in our product warranty liability is as follows:

(Amounts in thousands)	4/29/06	4/30/05
Balance as of the beginning of the year	\$ 18,688	\$ 19,527
Accruals during the year	13,332	17,481
Adjustment for discontinued operations	—	(1,265)
Settlements during the year	(12,365)	(17,055)
Balance as of the end of the year	\$ 19,655	\$ 18,688

NOTE 10: CONTINGENCIES AND COMMITMENTS

We have been named as a defendant in various lawsuits arising in the ordinary course of business, including being named as a potentially responsible party at six environmental clean-up sites. Based on a review of all currently known facts and our experience with previous legal and environmental matters, we have recorded expense in respect of probable and reasonably estimable losses arising from legal and environmental matters and do not believe that a material additional loss is reasonably possible for legal or environmental matters.

NOTE 11: STOCK PLANS

In fiscal 2005, our shareholders approved a long-term equity award plan which replaces the former employee incentive stock option plan, the former employee restricted share plan and the former performance-based stock plan. The new plan allows for awards in the form of performance awards, restricted shares and stock options. Under this new plan, the aggregate number of common shares that may be issued through awards of any form is 5,000,000. No further grants or awards may be issued under the former plans.

This new plan provides grants to certain employees to purchase common shares at a specified price, which may not be less than 100% of their fair market value at the date of grant. Granted options generally become exercisable at 25% per year, beginning one year from the date of grant for a term of five years. Granted options outstanding under the former plan remain in effect and become exercisable at 25% per year, beginning one year from the date of grant for a term of five or ten years.

Plan activity for stock options under the new long-term equity award plan and the former employee incentive stock option plan is as follows:

	Number of Shares	Weighted Avg. Exercise Price
Outstanding at April 26, 2003	2,206,522	\$ 20.01
Granted	734,900	20.52
Exercised	(342,170)	17.30
Expired or canceled	(149,005)	20.94
Outstanding at April 24, 2004	2,450,247	20.48
Granted	446,900	16.66
Exercised	(49,821)	15.54
Expired or canceled	(720,073)	21.12
Outstanding at April 30, 2005	2,127,253	19.58
Granted	696,100	13.57
Exercised	(3,540)	10.10
Expired or canceled	(494,729)	17.23
Outstanding at April 29, 2006	2,325,084	18.29
Exercisable at April 29, 2006	1,103,063	20.65
Exercisable at April 30, 2005	1,031,983	19.73
Exercisable at April 24, 2004	1,096,467	\$ 20.28
Shares available for grants at April 29, 2006	3,714,275	

Information regarding currently outstanding and exercisable options is as follows:

Range of exercise prices	Number Outstanding at April 29, 2006	Weighted Avg. Exercise Price	Weighted Avg. Remaining Contractual Life In Years	Number Exercisable at April 29, 2006	Weighted Avg. Exercise Price
\$13.57 - \$13.73	644,800	\$ 13.57	4.3	—	\$ —
\$13.74 - \$17.17	372,820	16.64	3.3	105,595	16.57
\$17.18 - \$20.60	818,939	20.18	3.7	614,562	20.10
\$20.61 - \$24.03	475,545	22.58	5.4	369,926	22.58
\$24.04 - \$27.46	12,980	24.69	2.0	12,980	24.69
	2,325,084	\$ 18.29	4.2	1,103,063	\$ 20.65

The table above includes options that were issued to replace outstanding options of a company acquired in fiscal 2000. The options outstanding under this plan as of April 29, 2006, were 29,500, with a weighted average exercise price of \$19.88 per share. There are no shares available for future grant under this plan.

Under a second component of the new long-term equity award plan, the Compensation Subcommittee of the Board of Directors is authorized to award restricted common shares to certain employees. The shares are offered at no cost to the employees, and the plan requires that all shares be held in an escrow account for a period of three to five years. In the event of an employee's termination during the escrow period, the shares are returned to the company at no cost to the company. Common shares aggregating 201,875 and 122,400 were awarded during fiscal 2006 and fiscal 2005, respectively, as restricted shares under the new long-term equity award plan.

Under our former employee restricted share plan, the Compensation Subcommittee of the Board of Directors is authorized to offer for sale common shares to certain employees. Under the former restricted share plans, shares were offered at 25% of the fair market value at the date of grant. The plans required that all shares be held in an escrow account for a period of three years. In the event of an employee's termination during the escrow period, the shares must be sold back to us at their cost. No shares were issued in fiscal 2006 and fiscal 2005 under the former employee restricted share plan.

Our shareholders have approved a non-employee directors' restricted share plan, under which shares were offered at 25% of the fair market value at the date of grant. The plan required that all shares be held in an escrow account until the participant's service as a director ceases unless otherwise approved by the Board of Directors. In the event of a non-employee director's termination during the escrow period, the shares must be sold back to us at their cost. Common shares aggregating 16,000 and 18,000 were granted and issued to non-employee directors during fiscal years 2006 and 2005, respectively, under the restricted share plan. Common shares remaining for future grants under this plan amounted to 199,800 at April 29, 2006.

Under a third component of the new long-term equity award plan, the Compensation Subcommittee of the Board of Directors is authorized to award common shares to certain employees based on the attainment of certain financial goals. The shares are offered at no cost to the employees. No shares will be issued in fiscal 2007 and no shares were issued in fiscal 2006 for this component of the new long-term equity award plan. This new component of the long-term equity award plan replaced the former performance-based stock plan, which also allowed grants of shares or short-term options to purchase shares based on achievement of goals over a three-year performance period. No shares were issued in fiscal 2005 under the former performance-based stock plan. The cost of performance-based awards is expensed over the performance period.

Actual expense relating to the restricted shares and the performance-based stock awards was \$0.6 million in fiscal 2006, \$(0.6) million in fiscal 2005 and \$0.3 million in fiscal 2004. The performance-based metrics that

the performance-based stock plan payouts are based upon were not achieved in the three-year cycle ending in April 2004, the one-year cycle ending in April 2005 or the two-year cycle ending in April 2006. Therefore, in fiscal 2006 and fiscal 2005, expenses of \$0.5 million and \$1.4 million, respectively, were reversed relating to prior year accruals for the previously anticipated payout on this plan.

As permitted by SFAS No. 123, *Accounting for Stock-Based Compensation*, we have chosen to continue to account for stock-based compensation using the intrinsic value method prescribed in Accounting Principles Board ("APB") Opinion No. 25, *Accounting for Stock Issued to Employees*, and related interpretations. Refer to Note 1 for additional information.

The fair value of each option grant was estimated on the date of grant using the Black-Scholes model with the following assumptions (for the fiscal years ended):

	4/29/06	4/30/05	4/24/04
Risk-free interest rate	4.25%	3.4%	3.1%
Dividend rate	3.1%	2.1%	1.9%
Expected life in years	5.0	5.5	5.0
Stock price volatility	29.0%	36.0%	36.0%

Based on the above assumptions, the weighted average fair value per share of options granted under these plans was \$3.21 in fiscal 2006, \$5.02 in fiscal 2005 and \$6.41 in fiscal 2004.

NOTE 12: RETIREMENT/WELFARE

Eligible salaried employees are covered under a trustee profit-sharing retirement plan. Discretionary cash contributions to a trust are made annually based on profits. We also maintain an Executive Qualified Deferred Compensation plan for eligible highly compensated employees. An element of this plan is the Supplemental Executive Retirement Plan ("SERP"), which allows contributions for eligible highly compensated employees. We had life insurance contracts at April 29, 2006, and April 30, 2005, of \$18.3 million and \$15.1 million, respectively, included in other long-term assets related to this plan.

We maintain a non-qualified defined benefit retirement plan for certain former salaried employees. Included in other long-term liabilities were plan obligations of \$13.8 million and \$15.1 million at April 29, 2006, and April 30, 2005, respectively. During fiscal 2006, the interest cost recognized for this plan was \$0.8 million, the actuarial gain recognized was \$1.3 million and the benefit payments during the year were \$0.8 million. This plan is excluded from the obligation charts that follow.

Voluntary 401(k) retirement plans are offered to eligible employees within certain U.S. operating units. For most operating units, we make matching contributions based on specific formulas, and this match is made in our common shares. We also maintain defined benefit pension plans for eligible factory hourly employees at some operating units. Our largest plan has been frozen for new participants since January 1, 2001, but active participants still earn service cost. As discussed in Note 13, we closed our Canadian manufacturing facility during fiscal 2006 and terminated the pension plan associated with that business, which caused a curtailment loss of \$0.9 million as shown in the table below.

The measurement dates for the pension plan assets and benefit obligations were April 29, 2006, April 30, 2005, and April 24, 2004, in the years presented.

The net periodic pension cost and retirement costs for retirement plans were as follows (for the fiscal years ended):

(Amounts in thousands)	4/29/06	4/30/05	4/24/04
Service cost	\$ 2,979	\$ 3,065	\$ 2,891
Interest cost	4,880	4,695	4,440
Expected return on plan assets	(6,514)	(6,126)	(6,727)
Net amortization and deferral	1,202	(53)	1,916
Curtailment loss – plan termination	900	—	—
Net periodic pension cost	3,447	1,581	2,520
Profit sharing/SERP*	6,405	10,970	10,597
401(k)*	4,415	4,973	5,163
Other*	755	1,130	911
Total retirement costs	\$ 15,022	\$ 18,654	\$ 19,191

* Not determined by an actuary.

The funded status of the defined benefit pension plans was as follows:

(Amounts in thousands)	4/29/06	4/30/05
Change in benefit obligation		
Benefit obligation at beginning of year	\$ 90,222	\$ 79,319
Service cost	2,979	3,065
Interest cost	4,880	4,695
Actuarial (gain)/loss	(6,635)	7,030
Benefits paid	(5,008)	(3,887)
Benefit obligation at year end	86,438	90,222
Change in plan assets		
Fair value of plan assets at beginning of year	82,842	82,105
Actual return on plan assets	12,404	3,471
Employer contribution	1,230	1,153
Benefits paid	(5,008)	(3,887)
Fair value of plan assets at year end	91,468	82,842
Funded (underfunded) status	5,030	(7,380)
Unrecognized actuarial loss	9,903	24,205
Unamortized prior service cost	27	439
Prepaid benefit cost	\$ 14,960	\$ 17,264
Accumulated benefit obligation	\$ 84,745	\$ 87,948

Amounts recognized in the balance sheet consist of the following:

(Amounts in thousands)	4/29/06	4/30/05
Prepaid benefit cost	\$ 14,960	\$ —
Accrued benefit liability	(1,291)	(5,106)
Intangible assets	—	439
Accumulated other comprehensive loss	1,291	21,931
Net amount recognized	\$ 14,960	\$ 17,264

The weighted average actuarial assumptions were as follows (for the fiscal years ended):

	4/29/06	4/30/05	4/24/04
Discount rate used to determine benefit obligations	6.4%	5.5%	6.0%
Discount rate used to determine net benefit cost	5.5%	6.0%	6.5%
Long-term rate of return	8.0%	8.0%	8.0%

Our long-term stated investment objective is to maximize the investment return with the least amount of risk through a combination of capital appreciation and income. The strategic asset allocation targets are 65% equities and 35% fixed income within a range of 5% of the target. In selecting the expected long-term rate of return on assets, we considered the average rate of earnings expected on the funds invested or to be invested to provide the benefits of these plans. This included considering the trust's asset allocation and the expected returns likely to be earned over the life of the plans. This basis is consistent with the prior year.

As of the end of fiscal 2005, the qualified plans were underfunded; however, only our Canadian plan remained underfunded at the end of fiscal 2006. We expect to fund our Canadian pension plan fully in fiscal 2007 but expect that the funding will be less than \$0.1 million U.S. dollars. In addition, our non-qualified retirement plan was not funded at April 29, 2006. We do not expect to fund our non-qualified defined benefit retirement plan as we hold funds equal to the liability of the plan in a Rabbi trust. We are not required to make any contributions to the defined benefit plans in fiscal year 2007; however, we reserve the right to make discretionary contributions.

The weighted average asset allocations at year end were as follows:

	4/29/06	4/30/05
Equity securities	69%	68%
Debt securities	31%	32%
	100%	100%

The amounts reported in total comprehensive income (loss), net of tax, were \$13.6 million and \$(14.1) million in fiscal 2006 and fiscal 2005, respectively. Also during fiscal 2005, we recorded \$0.4 million of intangible assets relating to prepaid benefit cost.

The expected benefit payments by our pension plans for each of the next five years and for periods thereafter are presented in the following table:

(Amounts in thousands)	Benefit Payments
2007	\$ 7,851
2008	3,512
2009	3,720
2010	3,934
2011	4,118
2012 and 2015	23,701
	\$ 46,836

NOTE 13: RESTRUCTURING

In the second quarter of fiscal 2006, the decision was made to close our Canadian upholstery manufacturing facility due to underutilization of capacity. The plant closure occurred in the third quarter of fiscal 2006 and production was absorbed by other upholstery facilities. Approximately 413 jobs were eliminated as a result of this closure. During fiscal 2006, pre-tax restructuring charges for our Canadian facility were \$8.9 million, or \$0.11 per diluted share, covering severance and benefits, appropriate adjustments to our pension liability and the write-down of certain fixed assets. During the third quarter of fiscal 2006, the decision was made to close a small, 90,000-square-foot upholstery manufacturing facility in Mississippi, with production absorbed by other upholstery facilities. Pre-tax restructuring charges relating to this closure were \$0.3 million, covering severance and benefits and the write-down of certain fixed assets. Severance costs and other costs for our restructurings were expensed in accordance with SFAS No. 112, *Employers' Accounting for Postemployment Benefits*, and SFAS No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*. The write-downs were accounted for in accordance with SFAS No. 144, *Accounting for*

the Impairment or Disposal of Long-Lived Assets. We expect to dispose of these plants by sale.

Somewhat offsetting these expenses for the upholstery restructurings was a pre-tax gain of \$2.5 million relating to the sale of two facilities in Mississippi and one facility in Pennsylvania, which were idled as part of previous restructurings.

In the first quarter of fiscal 2005, the decision was made to close three casegoods facilities, an upholstery plant and an upholstery warehouse. The casegoods facilities were closed as a result of continued underutilization of our domestic casegoods facilities due to an increase in our importing of product from overseas. The upholstery plant was closed and production was absorbed by another upholstery facility, resulting in better production efficiencies. The casegoods plants were closed in the third quarter. Approximately 525 jobs were eliminated as a result of these closures. During fiscal 2005, pre-tax restructuring charges were \$10.3 million, or \$0.12 per diluted share, covering the following: write-down of certain fixed assets, write-down of certain inventories, payment of severance and benefits and other costs related to the shutdown. We expect to dispose of these plants by sale, or abandonment if a sale is not practical. The restructuring expenses during 2005 were lower than we had originally anticipated because our charges to expense were offset by the gains on sale of assets previously written down through restructuring. The write-down was accounted for in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. Severance costs and other costs were expensed as incurred throughout fiscal 2005 in accordance with SFAS No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*.

During the first quarter of fiscal 2004, we announced the closing of three of our Casegoods Group manufacturing facilities. This action was the result of underutilization of certain manufacturing facilities as we transition to more foreign-sourced products in order to be competitive with imported furniture. The closure of these facilities resulted in the elimination of 480 jobs. During fiscal 2004, pre-tax restructuring charges related to the restructuring were \$10.4 million, covering the write-down of certain fixed assets and inventories, lease costs and severance-related costs, which were recorded in cost of sales. We expect to dispose of two manufacturing plants by sale, and the related write-down has been accounted for in

accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. Our third plant was leased, and the lease expired in our fourth quarter of fiscal 2004. The plants ceased operations during fiscal year 2004. The remaining liability was paid out in fiscal 2006.

We have \$4.2 million of assets held for sale included in other long-term assets on our consolidated balance sheet as of April 29, 2006, primarily as a result of the above restructurings. This amount consists of buildings and related assets. All of these assets have been written down to their fair value less costs to sell and are currently being marketed.

Restructuring liabilities along with charges to expense, cash payments or asset write-downs were as follows:

(Amounts in thousands)	Fiscal 2006			
	4/30/05 Balance	Charges to Expense	Cash Payment or Asset Write-Down	4/29/06 Balance
Fixed asset write-downs, net of gains	\$ —	\$ (2,327)	\$ 2,327	\$ —
Severance and benefit-related costs	38	8,970	(8,117)	891
Total	\$ 38	\$ 6,643	\$ (5,790)	\$ 891

(Amounts in thousands)	Fiscal 2005			
	4/24/04 Balance	Charges to Expense	Cash Payment or Asset Write-Down	4/30/05 Balance
Fixed asset write-downs, net of gains	\$ —	\$ 4,619	\$ (4,619)	\$ —
Severance and benefit-related costs	329	1,700	(1,991)	38
Inventory write-downs	—	2,450	(2,450)	—
Other	174	1,525	(1,699)	—
Total	\$ 503	\$ 10,294	\$ (10,759)	\$ 38

NOTE 14: DISPOSITIONS/ACQUISITIONS

Discontinued Operations

On April 29, 2005, we completed the sale of our La-Z-Boy Contract operating unit for \$11.0 million in cash and a note for \$0.7 million. The pre-tax gain recognized on the sale during the fourth quarter of fiscal 2005 was \$1.1 million. This disposition qualified for discontinued operations treatment. Accordingly, the consolidated statement of operations for all prior years has been reclassified to reflect the results of operations of this divested business as a discontinued operation. There were no assets or liabilities of discontinued operations reported in the consolidated balance sheet as of April 30, 2005. In the consolidated statement of cash flows, the cash flows of discontinued operations were not reclassified in all periods presented. The operating results for fiscal 2005 and 2004 of our La-Z-Boy Contract operating unit, which was part of our Upholstery segment, are reported in the following table.

(Amounts in thousands)	4/30/05 (53 Weeks)	4/24/04 (52 Weeks)
Sales	\$ 48,718	\$ 46,879
Income from operations before income taxes	2,142	1,048
Income tax expense	814	398
Income from operations	1,328	650
Gain on disposal of operating unit (net of tax)	\$ 668	\$ —

Acquisitions

In fiscal years 2005 and 2004, we acquired retail operations consisting of 21 stores (eight of which were previously consolidated as VIEs in fiscal 2005), and four stores, respectively. In aggregate, these acquisitions increased our reported net sales by less than 1.0%. Pro forma sales and results of operations are not presented, as they are not materially different from that of our consolidated results of operations as reported.

NOTE 15: INCOME TAXES

The primary components of our deferred tax assets and (liabilities) were as follows:

(Amounts in thousands)	4/29/06	4/30/05
Assets		
Deferred and other compensation	\$ 13,890	\$ 12,719
Warranty	7,810	8,004
Allowance for doubtful accounts	7,212	6,782
Consolidation of variable interest entities	5,705	3,170
State income tax	11,096	12,811
Restructuring	2,002	1,821
Workers' compensation	929	1,197
Pension	—	1,513
Employee benefits	4,228	2,295
Other	1,376	633
Valuation reserve	(10,422)	(12,212)
Total deferred tax assets	43,826	38,733
Liabilities		
Trade names	(7,049)	(6,484)
Pension	(5,457)	—
Property, plant and equipment	(13,902)	(10,245)
Inventory	(2,660)	(1,722)
Other	(2,030)	(2,892)
Total deferred tax liabilities	(31,098)	(21,343)
Net deferred tax assets	\$ 12,728	\$ 17,390

Our effective tax rate differs from the U.S. federal income tax rate for the following reasons:

(% of pre-tax income)	4/29/06	4/30/05	4/24/04
Statutory tax rate	35.0%	35.0%	35.0%
Increase (reduction) in income taxes resulting from:			
State income taxes, net of federal benefit	11.9	4.8	8.0
Goodwill impairment	84.2	—	45.1
Dividend from foreign subsidiary	—	0.5	1.4
Non-deductible meals and entertainment	4.4	0.7	2.3
ESOP benefit	(4.8)	(0.7)	(1.8)
Change in valuation allowance	15.2	(1.7)	—
Foreign tax rate differential	(0.3)	(0.6)	(0.1)
Increase in value of life insurance contracts	(6.6)	—	—
Federal income tax credits	(3.4)	(0.2)	(0.5)
Deduction for U.S. manufacturing	(3.6)	—	—
Miscellaneous items	0.2	0.2	(0.7)
Effective tax rate	132.2%	38.0%	88.7%

At April 29, 2006, and April 30, 2005, we had state net operating losses and credits that, if fully utilized, would result in a tax reduction of approximately \$11.1 million and \$14.7 million, respectively. Due to the uncertainty of their actual utilization, we established a valuation reserve at the end of each year in the amounts of \$8.7 million and \$11.4 million for fiscal 2006 and fiscal 2005, respectively. These state net operating losses and credits expire between fiscal 2007 and fiscal 2026. During fiscal 2006, it became apparent that some tax benefits would not be used as the business operations in certain tax jurisdictions were terminated. Consequently, both the gross amount of these tax benefits and the related reserve were reduced by \$3.9 million. In addition, the valuation reserve related to tax credits was increased by \$0.8 million.

Furthermore, at April 29, 2006, and April 30, 2005, our foreign subsidiaries had realized net operating losses that, if fully utilized, would result in a tax reduction of approximately \$3.6 million and \$1.1 million, respectively. Due to the uncertainty of their actual utilization, we established a valuation reserve of \$1.8 million and \$0.8 million at April 29, 2006, and April 30, 2005, respectively.

During fiscal 2005 and 2004, we repatriated earnings of a Canadian subsidiary. However, due to current year losses resulting from the closure of its manufacturing operations, there are no undistributed earnings for which a deferred tax liability is required. For our other foreign subsidiaries, we continue to assert that their earnings are permanently reinvested; consequently, no deferred tax was recorded for their undistributed earnings. An estimate of these permanently reinvested earnings is \$5.0 million at April 29, 2006. The potential deferred tax attributable to these earnings is not currently estimable.

Income tax expense applicable to continuing operations consists of the following components (for the fiscal years ended):

(Amounts in thousands)	4/29/06	4/30/05	4/24/04
Federal – current	\$ 14,149	\$ 7,211	\$ 26,972
– deferred	(2,849)	10,323	(12,131)
State – current	2,236	2,417	3,671
– deferred	314	(1,199)	(984)
Foreign – current	214	2,073	1,994
– deferred	(1,590)	(541)	(160)
Total income tax expense	\$ 12,474	\$ 20,284	\$ 19,362

Income from continuing operations before income taxes consists of the following (for the fiscal years ended):

(Amounts in thousands)	4/29/06	4/30/05	4/24/04
United States	\$ 15,853	\$ 47,977	\$ 15,951
Foreign	(6,420)	5,402	5,289
Total	\$ 9,433	\$ 53,379	\$ 21,240

Cash paid for taxes during the fiscal years ended April 29, 2006, April 30, 2005, and April 24, 2004, was \$6.2 million, \$23.7 million and \$30.0 million, respectively.

NOTE 16: EARNINGS PER SHARE

Basic net income per share is computed using the weighted average number of shares outstanding during the period. Diluted net income per share uses the weighted average number of shares outstanding

during the period plus the additional common shares that would have been outstanding if the dilutive potential common shares had been issued. Our dilutive potential common shares are for employee stock-related plans described in Note 11. Outstanding share information is as follows (for the fiscal years ended):

(Amounts in thousands)	4/29/06	4/30/05	4/24/04
Weighted average common shares outstanding (basic)	51,801	52,082	53,508
Effect of options and unvested restricted stock	—	56	171
Weighted average common shares outstanding (diluted)	51,801	52,138	53,679

The weighted average common shares outstanding (diluted) at April 29, 2006, excludes outstanding stock options of 0.2 million because the net loss in the fiscal year would cause the effect of options to be antidilutive.

The effect of options to purchase 1.7 million, 1.9 million and 0.9 million shares for the fiscal years ended April 29, 2006, April 30, 2005, and April 24, 2004, with a weighted average exercise price of \$20.11, \$20.10 and \$22.98, respectively, were excluded from the diluted share calculation because the exercise prices of these options were higher than the weighted average share price for the fiscal years and would have been antidilutive.

NOTE 17: SEGMENTS

Our reportable operating segments are the Upholstery Group, the Casegoods Group and the Retail Group. We acquired 21 La-Z-Boy Furniture Galleries® stores in the fourth quarter of fiscal 2005. Combining these acquisitions with existing company-owned stores, the retail operations became a significant part of our business. Management determined, based on the significance of the retail operations and the criteria of segment reporting as outlined in SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information*, that retail would be reported in its own segment. We changed our internal reporting structure

to the following three segments: Upholstery, Casegoods and Retail. All segment data was restated to reflect this change.

Upholstery Group. The operating units in the Upholstery Group are Bauhaus, Clayton Marcus, England, La-Z-Boy, La-Z-Boy UK and Sam Moore. This group primarily manufactures and sells upholstered furniture to furniture retailers. Upholstered furniture includes recliners and motion furniture, sofas, loveseats, chairs, ottomans and sleeper sofas.

Casegoods Group. The operating units in the Casegoods Group are American Drew, American of Martinsville, Hammary, Kincaid, Lea and Pennsylvania House. This group primarily sells manufactured or imported wood furniture to furniture retailers and the hospitality industry. Casegoods products include tables, chairs, entertainment centers, headboards, dressers, accent pieces and some coordinated upholstered furniture for the residential and hospitality markets.

Retail Group. The Retail Group consists of 63 company-owned La-Z-Boy Furniture Galleries® stores ("the retail network") located in nine markets ranging from the Midwest to the East Coast of the United States. The Retail Group sells mostly upholstered furniture to end consumers through the retail network.

Our largest customer represents less than 4.0% of each of our segments' sales.

The accounting policies of the operating segments are the same as those described in Note 1. Segment operating income is based on profit or loss from operations before interest expense, other income and income taxes. Identifiable assets are cash and equivalents, notes and accounts receivable, net inventories, net property, plant and equipment, goodwill and trade names. Our unallocated assets include deferred income taxes, corporate assets (including a portion of cash and equivalents), VIEs and various other assets. Substantially all of our long-lived assets were located within the U.S. VIEs are included in Corporate and other in the following table.

Information used to evaluate segments is as follows (for the fiscal years ended):

(Amounts in thousands)	4/29/06	4/30/05	4/24/04
Sales			
Upholstery Group	\$ 1,347,964	\$ 1,467,311	\$ 1,439,253
Casegoods Group	432,307	455,343	456,090
Retail Group	213,438	173,099	128,996
VIEs/eliminations	(76,932)	(47,372)	(72,342)
Consolidated	1,916,777	2,048,381	1,951,997
Operating income (loss)			
Upholstery Group	85,253	101,856	129,719
Casegoods Group	18,265	5,370	2,991
Retail Group	(26,006)	(2,859)	1,295
Restructuring	(6,643)	(10,294)	(10,441)
Write-down of intangibles	(22,695)	—	(71,943)
Corporate and other	(29,048)	(30,422)	(23,492)
Consolidated	19,126	63,651	28,129
Depreciation and amortization			
Upholstery Group	14,410	15,511	16,274
Casegoods Group	6,020	6,732	8,968
Retail Group	3,801	2,710	2,240
Corporate and other	5,003	3,376	1,630
Consolidated	29,234	28,329	29,112
Capital expenditures			
Upholstery Group	15,038	13,965	18,252
Casegoods Group	2,771	2,930	3,617
Retail Group	4,038	7,126	4,236
Corporate and other	6,144	10,750	5,488
Consolidated	27,991	34,771	31,593
Assets			
Upholstery Group	511,733	583,949	573,868
Casegoods Group	213,061	230,873	247,816
Retail Group	103,611	97,805	65,720
Unallocated assets	142,769	113,730	153,510
Consolidated	\$ 971,174	\$ 1,026,357	\$ 1,040,914
Sales by country			
United States	92%	93%	93%
Canada	5%	5%	4%
Other	3%	2%	3%
	100%	100%	100%



NOTE 18: SHARE REPURCHASES

We are authorized to repurchase common stock under the repurchase program approved by our Board of Directors. At April 29, 2006, approximately 5.9 million additional shares could be repurchased pursuant to the repurchase program. Our repurchases were as follows (for the fiscal years ended):

(Amounts in thousands)	4/29/06	4/30/05	4/24/04
Shares repurchased	760	120	3,379
Cash used for repurchases	\$ 10,890	\$ 2,476	\$ 72,509

NOTE 19: RELATED PARTIES

The current chairman of our Board of Directors, who has announced his intention to retire in August 2006, is a member and lead director of the Board of Directors of Culp, Inc. Culp provided \$33.3 million or 24.9% of the total fabric purchased by us during the fiscal year. The purchases from Culp were at prices comparable to other vendors and under similar terms. Our Chairman has no involvement in our selection or purchase processes related to fabrics.

NOTE 20: VARIABLE INTEREST ENTITIES

Financial Accounting Standards Board Interpretation No. 46R, *Consolidation of Variable Interest Entities* ("FIN 46"), which was issued in December 2003, requires the "primary beneficiary" of a VIE to include the VIE's assets, liabilities and operating results in its consolidated financial statements. In general, a VIE is a corporation, partnership, limited-liability corporation, trust or any other legal structure used to conduct activities or hold assets that either (a) has an insufficient amount of equity to carry out its principal activities without additional subordinated financial support, (b) has a group of equity owners that are unable to make significant decisions about its activities, or (c) has a group of equity owners that do not have the obligation to absorb losses or the right to receive returns generated by its operations.

La-Z-Boy Furniture Galleries® stores that are not operated by us are operated by independent dealers. These stores sell La-Z-Boy manufactured products as well as various accessories purchased from approved La-Z-Boy vendors. In some cases we have extended credit beyond normal trade terms to the independent dealers, made direct loans and/or guaranteed certain leases. Most of these independent dealers have sufficient equity to carry out their principal

operating activities without subordinated financial support. However, there are certain independent dealers that we have determined may not have sufficient equity.

Based on the criteria for consolidation of VIEs, as of April 24, 2004, we consolidated several dealers where we were the primary beneficiary based on the fair value of our variable interests. All of our consolidated VIEs were recorded at fair value on the date we became the primary beneficiary resulting in a cumulative effect of accounting change of \$8.3 million (net of tax of \$5.1 million). Because these entities are accounted for as if the entities were consolidated based on voting interests, we absorb all net losses of the VIEs in excess of the equity at the dealerships. We recognize all net earnings of these VIEs to the extent of recouping the losses we recorded. Earnings in excess of our losses are attributed to equity owners of the dealers and are shown as minority interest on our financial statements. During fiscal 2005, we eliminated two of our VIEs by acquisition. At the end of the first quarter of fiscal 2006, we became the primary beneficiary of one additional dealer due to a change in financial structure of this dealer.

Our consolidated VIEs recognized \$36.8 million and \$46.0 million in sales, net of intercompany eliminations, in fiscal 2006 and fiscal 2005, respectively. Additionally, we recognized a net loss per share of \$0.09 and \$0.11 in fiscal 2006 and fiscal 2005, respectively, resulting from the operating results of these VIEs. The VIEs had \$8.6 million and \$10.2 million of assets net of elimination of intercompany activity at the end of fiscal 2006 and fiscal 2005, respectively. During the third quarter of fiscal 2005, one of the equity owners of our VIEs contributed \$2.0 million of capital to their business. Because we consolidated this entity based on voting interests, we recorded the capital contribution as income in that period to offset previously recorded losses. In fiscal 2005, the extraordinary gain of \$3.4 million (\$2.1 million net of income taxes) is a result of the application of purchase accounting relating to the acquisition of previously consolidated VIEs.

Additionally, there is an independent dealer that qualifies as a VIE; however, we are not the primary beneficiary. Our interest in this dealer began in 1992 and is comprised of accounts and notes receivable of \$21.8 million, which was evaluated periodically for collectibility. We acquired this business at fair value subsequent to year end. This acquisition is expected to impact our consolidated sales by less than 1.0% for the full year of fiscal 2007.



MANAGEMENT'S REPORT TO OUR SHAREHOLDERS

Management's Responsibility for Financial Information

Management of La-Z-Boy Incorporated is responsible for the preparation, integrity and objectivity of La-Z-Boy Incorporated's consolidated financial statements and other financial information contained in this Annual Report to Shareholders. Those consolidated financial statements were prepared in conformity with accounting principles generally accepted in the United States of America. In preparing those consolidated financial statements, Management was required to make certain estimates and judgments, which are based upon currently available information and Management's view of current conditions and circumstances.

The Audit Committee of the Board of Directors, which consists solely of independent directors, oversees our process of reporting financial information and the audit of our consolidated financial statements. The Audit Committee stays informed of the financial condition of La-Z-Boy Incorporated and regularly reviews Management's financial policies and procedures, the independence of our independent auditors, our internal control and the objectivity of our financial reporting. Both the independent auditors and the internal auditors have free access to the Audit Committee and meet with the Audit Committee periodically, both with and without Management present.

Management's Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) of the Exchange Act. Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based

upon the framework in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on that evaluation, our management concluded that our internal control over financial reporting was effective as of April 29, 2006.

Management has excluded two La-Z-Boy Furniture Galleries® operations from our assessment of internal control over financial reporting because we do not have the right or authority to assess the internal controls of the consolidated entity and we also lack the ability, in practice, to make that assessment. These two retail furniture businesses were created prior to December 15, 2003, and were consolidated by La-Z-Boy Incorporated on April 24, 2004, upon the adoption of Financial Accounting Standards Board Interpretation No. 46R, *Consolidation of Variable Interest Entities*. The combined total assets and total revenues of the excluded businesses represent 0.7% and 1.3%, respectively, of the related consolidated financial statement amounts as of and for the year ended April 29, 2006.

PricewaterhouseCoopers LLP, the independent registered public accounting firm who audited the consolidated financial statements included in this annual report, has also audited our management's assessment of the effectiveness of our internal controls over financial reporting as of April 29, 2006, and the effectiveness of our internal control over financial reporting as of April 29, 2006, as stated in their opinion which is included herein.

Kurt L. Darrow
President and Chief Executive Officer

David M. Risley
Senior VP and Chief Financial Officer

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM



To the Board of Directors and Shareholders of La-Z-Boy Incorporated:

We have completed integrated audits of La-Z-Boy Incorporated's fiscal 2006 and fiscal 2005 consolidated financial statements and of its internal control over financial reporting as of April 29, 2006 and an audit of its fiscal 2004 consolidated financial statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Our opinions, based on our audits, are presented below.

Consolidated Financial Statements


In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of La-Z-Boy Incorporated and its subsidiaries at April 29, 2006 and April 30, 2005, and the results of their operations and their cash flows for each of the three fiscal years in the period ended April 29, 2006 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial

statements are free of material misstatement. An audit of financial statements includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 20 to the consolidated financial statements, on April 24, 2004, the company adopted Financial Accounting Standards Board Interpretation No. 46R, "Consolidation of Variable Interest Entities."


Internal Control Over Financial Reporting

Also, in our opinion, management's assessment, included in the accompanying Management's Report on Internal Control over Financial Reporting, that the Company maintained effective internal control over financial reporting as of April 29, 2006 based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), is fairly stated, in all material respects, based on those criteria. Furthermore, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of April 29, 2006, based on criteria established in *Internal Control – Integrated Framework* issued by the COSO. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express opinions on management's assessment and on the effectiveness of the Company's internal control over financial reporting based on our audit.



We conducted our audit of internal control over financial reporting in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. An audit of internal control over financial reporting includes obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we consider necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

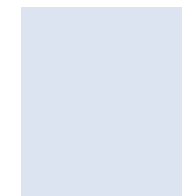


Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As described in the accompanying Management's Report on Internal Control over Financial Reporting, management has excluded two La-Z-Boy Furniture Galleries® operations from its assessment of internal control over financial reporting because the Company does not have the right or authority to assess the internal controls of the consolidated entity and also lacks the ability, in practice, to make that assessment. These two retail furniture operations were created prior to December 15, 2003, and were consolidated by the Company on April 24, 2004 upon the adoption of Financial Accounting Standards Board Interpretation (FIN) No. 46R, *Consolidation of Variable Interest Entities*. The combined total assets and total revenues of the excluded businesses represent 0.7% and 1.3%, respectively, of the related consolidated financial statement amounts as of and for the year ended April 29, 2006.



Toledo, Ohio
June 22, 2006



CONSOLIDATED FIVE-YEAR SUMMARY OF SELECTED FINANCIAL DATA

(Amounts in thousands, except per share data)

Fiscal Year Ended	4/29/06 (52 weeks)	4/30/05 (53 weeks)	4/24/04 (52 weeks)	4/26/03 (52 weeks)	4/27/02 (52 weeks)
Sales	\$ 1,916,777	\$ 2,048,381	\$ 1,951,997	\$ 2,064,198	\$ 2,101,741
Cost of sales					
Cost of goods sold	1,457,965	1,572,844	1,509,864	1,578,789	1,624,477
Restructuring	6,643	10,294	10,441	1,070	22,187
Total cost of sales	1,464,608	1,583,138	1,520,305	1,579,859	1,646,664
Gross profit	452,169	465,243	431,692	484,339	455,077
Selling, general and administrative	410,348	401,592	331,620	320,943	342,819
Write-down of intangibles	22,695	—	71,943	—	—
Loss on divestiture	—	—	—	—	11,689
Operating income	19,126	63,651	28,129	163,396	100,569
Interest expense	11,540	10,442	11,253	10,510	10,063
Other income, net	1,847	170	4,364	2,621	2,299
Income from continuing operations before income taxes	9,433	53,379	21,240	155,507	92,805
Income tax expense	12,474	20,284	19,362	59,093	28,690
Income (loss) from continuing operations	(3,041)	33,095	1,878	96,414	64,115
Income (loss) from discontinued operations (net of tax)	—	1,996	650	(316)	(2,364)
Extraordinary gains (net of tax)	—	2,094	—	—	—
Cumulative effect of accounting change (net of tax)	—	—	(8,324)	(59,782)	—
Net income (loss)	\$ (3,041)	\$ 37,185	\$ (5,796)	\$ 36,316	\$ 61,751
Diluted weighted average shares outstanding	51,801	52,138	53,679	57,435	61,125
Diluted income (loss) from continuing operations per share	\$ (0.06)	\$ 0.63	\$ 0.04	\$ 1.68	\$ 1.05
Diluted net income (loss) per share	\$ (0.06)	\$ 0.71	\$ (0.11)	\$ 0.63	\$ 1.01
Dividends declared per share	\$ 0.44	\$ 0.44	\$ 0.40	\$ 0.40	\$ 0.36
Book value on year-end shares outstanding	\$ 9.86	\$ 10.10	\$ 10.04	\$ 11.08	\$ 11.90
Return on average shareholders' equity*	(0.6%)	6.3%	0.3%	14.6%	9.1%
Gross profit as a percent of sales	23.6%	22.7%	22.1%	23.5%	21.7%
Operating profit as a percent of sales	1.0%	3.1%	1.4%	7.9%	4.8%
Effective tax rate	132.2%	38.0%	88.7%	38.0%	30.6%
Return on sales*	(0.2%)	1.6%	0.1%	4.7%	3.1%
Depreciation and amortization	\$ 29,234	\$ 28,329	\$ 29,112	\$ 30,695	\$ 43,988
Capital expenditures	\$ 27,991	\$ 34,771	\$ 31,593	\$ 32,821	\$ 32,966
Property, plant and equipment, net	\$ 209,986	\$ 210,565	\$ 212,739	\$ 209,411	\$ 205,463
Working capital	\$ 356,149	\$ 409,641	\$ 363,771	\$ 464,907	\$ 445,850
Current ratio	2.6 to 1	2.8 to 1	2.3 to 1	3.2 to 1	3.0 to 1
Total assets	\$ 971,174	\$ 1,026,357	\$ 1,040,914	\$ 1,123,066	\$ 1,161,827
Long-term debt	\$ 173,368	\$ 213,549	\$ 181,807	\$ 222,371	\$ 139,386
Total debt	\$ 184,212	\$ 226,309	\$ 224,370	\$ 223,990	\$ 141,662
Shareholders' equity	\$ 510,345	\$ 527,286	\$ 522,328	\$ 609,939	\$ 713,522
Ratio of total debt-to-equity	36.1%	42.9%	43.0%	36.7%	19.9%
Ratio of total debt-to-capital	26.5%	30.0%	30.0%	26.9%	16.6%
Shareholders	31,900	26,500	28,500	29,100	33,000
Employees	13,400	14,820	16,125	16,970	17,850

* Based on income from continuing operations.

UNAUDITED QUARTERLY FINANCIAL INFORMATION

(Amounts in thousands, except per share data)

Quarter Ended	7/30/05 (13 weeks)	10/29/05 (13 Weeks)	1/28/06 (13 Weeks)	4/29/06 (13 Weeks)
Sales	\$ 451,487	\$ 454,605	\$ 502,323	\$ 508,362
Cost of sales				
Cost of goods sold	345,018	354,409	377,937	380,601
Restructuring	—	7,817	594	(1,768)
Total cost of sales	345,018	362,226	378,531	378,833
Gross profit	106,469	92,379	123,792	129,529
Selling, general and administrative	98,568	99,597	105,301	106,882
Write-down of intangibles	—	—	—	22,695
Operating income (loss)	7,901	(7,218)	18,491	(48)
Interest expense	2,741	3,090	2,965	2,744
Other income, net	15	295	1,395	142
Income (loss) from continuing operations before income taxes	5,175	(10,013)	16,921	(2,650)
Income tax expense (benefit)	1,967	(3,566)	6,453	7,620
Income (loss) from continuing operations	3,208	(6,447)	10,468	(10,270)
Income from discontinued operations (net of tax)	—	—	—	—
Extraordinary gains (net of tax)	—	—	—	—
Net income (loss)	\$ 3,208	\$ (6,447)	\$ 10,468	\$ (10,270)
Diluted weighted average shares outstanding	52,195	51,655	51,857	51,747
Diluted income (loss) from continuing operations per share	\$ 0.06	\$ (0.12)	\$ 0.20	\$ (0.20)
Diluted net income (loss) per share	\$ 0.06	\$ (0.12)	\$ 0.20	\$ (0.20)

Quarter Ended	7/24/04 (13 Weeks)	10/23/04 (13 Weeks)	1/22/05 (13 Weeks)	4/30/05 (14 Weeks)
Sales	\$ 455,107	\$ 520,760	\$ 506,959	\$ 565,555
Cost of sales				
Cost of goods sold	351,716	400,834	385,353	434,941
Restructuring	10,400	749	2,252	(3,107)
Total cost of sales	362,116	401,583	387,605	431,834
Gross profit	92,991	119,177	119,354	133,721
Selling, general and administrative	97,045	103,874	99,620	101,053
Operating income (loss)	(4,054)	15,303	19,734	32,668
Interest expense	2,209	2,607	2,684	2,942
Other income (expense), net	373	(354)	273	(122)
Income (loss) from continuing operations before income taxes	(5,890)	12,342	17,323	29,604
Income tax expense (benefit)	(2,238)	4,690	6,583	11,249
Income (loss) from continuing operations	(3,652)	7,652	10,740	18,355
Income from discontinued operations (net of tax)	129	506	352	1,009
Cumulative effect of accounting change (net of tax)	—	702	—	1,392
Net income (loss)	\$ (3,523)	\$ 8,860	\$ 11,092	\$ 20,756
Diluted weighted average shares outstanding	51,967	52,101	52,193	52,262
Diluted income (loss) from continuing operations per share	\$ (0.07)	\$ 0.15	\$ 0.21	\$ 0.35
Diluted net income (loss) per share	\$ (0.07)	\$ 0.17	\$ 0.21	\$ 0.40

DIVIDEND AND MARKET INFORMATION

Fiscal 2006 Quarter Ended	Dividends Paid	Market Price			Fiscal 2005 Quarter Ended	Dividends Paid	Market Price		
		High	Low	Close			High	Low	Close
July 30	\$ 0.11	\$ 15.32	\$ 11.59	\$ 13.37	July 24	\$ 0.11	\$ 21.97	\$ 16.61	\$ 16.63
Oct. 29	0.11	14.59	10.13	11.66	Oct. 23	0.11	17.44	12.80	13.42
Jan. 28	0.11	16.15	11.51	16.10	Jan. 22	0.11	15.80	12.75	13.27
April 29	0.11	\$ 17.25	\$ 14.91	\$ 15.32	April 30	0.11	\$ 16.40	\$ 11.77	\$ 11.84
	\$ 0.44					\$ 0.44			

Fiscal Year	Dividends Paid	Dividend Yield	Dividend Payout Ratio	Market Price			Fiscal Year End Market Value (in Millions)	P/E Ratio	
				High	Low	Close		High	Low
2006	\$ 0.44	3.1%	(733.3%)*	\$ 17.04	\$ 10.13	\$ 15.32	\$ 793	(284)*	(169)*
2005	0.44	2.8%	62.0%	21.97	11.77	11.84	618	31	17
2004	0.40	1.9%	800.0%**	24.75	18.25	21.85	1,137	495**	365**
2003	0.40	1.7%	24.0%	30.25	16.20	18.07	994	18	10
2002	\$ 0.36	1.7%	35.6%	\$ 30.94	\$ 14.70	\$ 30.20	\$ 1,811	31	15

*Fiscal 2006 includes a \$22.7 million after-tax write-down of intangibles which decreases the dividend payout ratio by 849.1 percentage points, the high P/E ratio by 329 and the low P/E ratio by 196.

**Fiscal 2004 includes a \$55.9 million after-tax write-down of intangibles, which increases the dividend payout ratio by 736.3 percentage points, the high P/E ratio by 472 and the low P/E ratio by 348.

La-Z-Boy Incorporated common shares are traded on the NYSE and PCX (symbol LZB).

2006, 2005 and 2004 ratios are based on income before the cumulative effect of accounting change and the extraordinary item.



LA-Z-BOY COMPANIES ONLINE

www.lazboy.com

www.americandrew.com

www.americanofmartinsville.com

www.bauhaususa.com

www.claytonmarcus.com

www.englishfurniture.com

www.hammary.com

www.kincaidfurniture.com

www.leafurniture.com

www.lazboykidz.com

www.pennsylvaniahouse.com

www.sammoore.com

www.la-z-boy.co.uk