## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549-1004
FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

June 21, 2011
(Date of Report (Date of Earliest Event Reported))

## LA-Z-BOY INCORPORATED

(Exact name of registrant as specified in its charter)

| MICHIGAN | $\mathbf{1 - 9 6 5 6}$ | 38-0751137 |
| :---: | :---: | :---: |
| (State or other jurisdiction of | (Commission | (IRS Employer |
| incorporation) | File Number) | Identification Number) |

1284 North Telegraph Road, Monroe, Michigan 48162-3390
(Address of principal executive offices) Zip Code
Registrant's telephone number, including area code (734) 242-1444

None
(Former name or former address, if changed since last report.)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

On June 21, 2011, La-Z-Boy Incorporated issued a news release to report the company's financial results for the fourth quarter and full year ended April 30, 2011. A copy of the news release is attached to this current report on Form 8-K as Exhibit 99.1. Exhibit 99.2 contains unaudited financial data.

The information in Item 2.02 of this report and the related exhibits (Exhibits 99.1 and 99.2) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

## Item 9.01 Financial Statements and Exhibits

(d) The following exhibits are filed or furnished as part of this report:

## Description

99.1 News Release Dated June 21, 2011
99.2 Unaudited financial schedules

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## LA-Z-BOY INCORPORATED

(Registrant)
BY: /S/ Margaret L. Mueller
Margaret L. Mueller
Corporate Controller

## EXHIBIT 99.1

NEWS RELEASE

Contact: Kathy Liebmann

## LA-Z-BOY REPORTS FOURTH-QUARTER AND YEAR-END RESULTS

MONROE, MI. June 21, 2011—La-Z-Boy Incorporated (NYSE: LZB) today reported its operating results for the fiscal fourth quarter and year ended April 30, 2011.

## Fiscal 2011 fourth quarter:

- Sales for the fourth quarter increased $9.1 \%$ compared with the fiscal 2010 fourth quarter, of which approximately 7 percentage points were due to the quarter including one additional week. Additionally, the deconsolidation of the company's Toronto VIE resulted in a decrease in sales for the quarter of $\$ 5.5$ million, net of eliminations. The remaining sales increase of approximately $3.4 \%$ was volume related;
- Net income attributable to La-Z-Boy Incorporated for the fiscal 2011 fourth quarter was $\$ 10.3$ million or $\$ 0.19$ per diluted share, which includes a $\$ 0.05$ per share impairment of long-lived assets, primarily related to certain stores in the company's retail segment versus $\$ 0.26$ per share in last year's fourth quarter, which included a $\$ 0.01$ per share restructuring charge;
- The upholstery segment's sales increased $9.8 \%$, of which approximately 8 percentage points related to the additional week, and its operating margin was $10.3 \%$ versus $11.9 \%$ in last year's fourth quarter;
- The casegoods segment's sales increased $8.6 \%$, of which approximately 8 percentage points related to the additional week, and its operating margin was $5.2 \%$ compared with $(0.6 \%)$ in the previous year's fourth quarter;
- The retail segment's sales increased $48.6 \%$, of which approximately 8 percentage points related to the additional week and 24 percentage points was a result of the 15 Southern California stores added to the company-owned segment in the fourth quarter. The sales increase of the core 68 stores was 16 percentage points and the segment's operating margin improved to ( $5.2 \%$ ) compared with ( $12.0 \%$ ) in last year's fourth quarter;
- The company generated $\$ 17.1$ million of cash from operations during the quarter.


## Fiscal 2011 full year:

- Sales for the full year increased $0.7 \%$ compared with fiscal 2010, reflecting macroeconomic challenges. The fiscal 2011 period included 53 weeks with the additional week having an approximate 2 percentage point impact. The deconsolidation of the company's Toronto VIE resulted in a decrease in sales for the year of $\$ 20.4$ million, net of eliminations. After considering these two factors, sales for the year were essentially flat;
- Net income attributable to La-Z-Boy Incorporated for the full year was $\$ 24.0$ million or $\$ 0.45$ per diluted share, including a $\$ 0.01$ per share restructuring charge, a $\$ 0.05$ per share impairment of long-lived assets, primarily relating to certain stores in the company's retail segment, and $\$ 0.01$ per share in anti-dumping duties received on wood bedroom furniture imported from China;
- The upholstery segment's operating margin was $7.9 \%$ compared with $10.6 \%$ in fiscal 2010 ;
- The casegoods segment posted a $4.4 \%$ operating margin compared with ( $0.2 \%$ ) in fiscal 2010;
- The retail segment's performance continued to improve, with its operating loss of $\$ 15.1$ million reduced by $24 \%$, or $\$ 4.7$ million, compared with a loss of $\$ 19.8$ million in fiscal 2010;
- The company generated $\$ 27.8$ million of cash from operating activities; and
- The company increased its cash position to $\$ 115.3$ million, had $\$ 108.2$ million of availability on its revolving line of credit and reduced its debt to $\$ 35.1$ million at year end.

Net sales for the 14 -week fourth quarter were $\$ 339$ million, up $9.1 \%$ compared with the prior year's fourth quarter. The additional week accounted for approximately 7 percentage points of the increase. The company reported net income attributable to La-Z-Boy Incorporated of $\$ 10.3$ million, or $\$ 0.19$ per diluted share, compared with $\$ 14.0$ million, or $\$ 0.26$ per diluted share in the fiscal 2010 fourth quarter. The fiscal 2011 fourth quarter included a $\$ 0.05$ per share impairment of long-lived assets, primarily related to certain stores in the company's retail segment. The impairment also included a charge of $\$ 1.8$ million related to the company's California VIE, which is not included in the company's per-share amount, due to the adjustment for noncontrolling interests. Last year's fourth quarter included a $\$ 0.01$ per share restructuring charge, primarily related to costs associated with the consolidation of the company's casegoods facilities.

Kurt L. Darrow, President and Chief Executive Officer of La-Z-Boy, said, "Although the overall macroeconomic environment remains challenging, we experienced sales momentum in the fourth quarter across all three segments, particularly in our retail segment where sales increased significantly over last year's quarter, even without the additional week. Our upholstery group achieved a double-digit operating margin and we continue to be encouraged by the La-Z-Boy Furniture Galleries ${ }^{\circledR}$ store network’s same-store sales comparison of $11.8 \%$ for the quarter. Although headwinds remain throughout the industry, particularly as we go into the slower summer period, we will continue to execute against our strategic initiatives and believe we are well positioned to capture market share and grow our business profitably as the environment improves."

## Wholesale Segments

For the fiscal 2011 fourth quarter, sales in the company's upholstery segment increased $9.8 \%$ to $\$ 264.8$ million, of which approximately 8 percentage points related to the additional week. This compares with sales of $\$ 241.1$ million in the prior year's fourth quarter. The operating margin for the 2011 quarter was $10.3 \%$ compared with $11.9 \%$ in last year's comparable quarter and up sequentially from $8.2 \%$ in the third quarter. In the casegoods segment, sales for the fiscal fourth quarter were $\$ 40.7$ million, up $8.6 \%$ from $\$ 37.5$ million in the fiscal 2010 fourth quarter, and the segment's operating margin was $5.2 \%$ compared with ( $0.6 \%$ ). The additional week accounted for approximately 8 percentage points of the casegoods’ sales increase.

Darrow commented, "We are encouraged by the increase in upholstery sales for the quarter and believe it reflects a combination of new product introductions, smart merchandising and the successful launch of our new brand platform, featuring Brooke Shields. Sequentially, from the third quarter, with an increase in volume, our operating margin improved, demonstrating the leverage we achieve with our efficient operating platform. Further, we continued to improve the efficiency at our cut-and-sew facility in Mexico. Higher raw material costs continued to impact our margin for the quarter, but a price increase effective May $1^{\text {st }}$ is expected to absorb the recent additional increased costs."

Darrow added, "We experienced a slight sales increase on the casegoods side of the business and improved our operating margin significantly. The improvement was primarily the result of last year's consolidation of two manufacturing facilities and the transition from a leased warehouse to a companyowned building, as well as combining our American Drew, Lea and Hammary operations. On the sales side, the increase was a reflection of our success in selling higher-priced product lines, opening new accounts and being in a better inventory position while enhancing our service capabilities."

## Retail Segment

For the quarter, retail sales were $\$ 58.3$ million, up $48.6 \%$ compared with the prior-year period, of which approximately 8 percentage points related to the additional week in the quarter and 24 percentage points a result of the 15 stores the company assumed in the Southern California market in February. The retail group continued to make progress in its operating performance, posting an operating loss of $\$ 3.0$ million, with an operating margin of (5.2\%) compared with a loss of $\$ 4.7$ million, or an operating margin of (12.0\%) in last year's fourth quarter.

Darrow stated, "Excluding the additional sales provided by the quarter's 14th week and the Southern California stores, delivered sales for the period increased by $\$ 6.4$ million, or $16 \%$ over the last year, fueled by a moderate increase in traffic and, importantly, improved conversion on store traffic. We believe a combination of better promotions and our new marketing platform is driving a more qualified consumer to our stores. Additionally, the increase in the conversion rate, coupled with the lower cost structure throughout the business, is continuing to strengthen the segment's operating results. We are in the process of making changes throughout the 15 stores in Southern California to ensure that sales, marketing and operational processes reflect the platform established throughout the other 68 stores in the segment, and we are already achieving improved results throughout the Southern California store system."

## La-Z-Boy Furniture Galleries ${ }^{\circledR}$ Stores Network

System-wide, for the fourth quarter of fiscal 2011, including company-owned and independent-licensed stores, same-store written sales, which the company tracks as an indicator of retail activity, were up $11.8 \%$. Total written sales, which include new and closed stores, were up $12 \%$. At the end of the fourth quarter, 304 stand-alone stores comprised the La-Z-Boy Furniture Galleries® store system.

## Balance Sheet

During the quarter, the company generated $\$ 17.1$ million in cash provided by operating activities and ended the quarter with $\$ 115.3$ million in cash and $\$ 108.2$ million of availability under its revolving line of credit. At quarter end, La-Z-Boy's debt-to-capitalization ratio was $8.8 \%$ compared with $12.3 \%$ at the end of fiscal 2010 and $11.2 \%$ at the end of the fiscal 2011 third quarter.

## Business Outlook

Darrow stated, "In light of the difficult operating environment, we are encouraged by the sales performance for the quarter in each of our three operating segments as well as our same-store sales improvement. Importantly, our efficient operating structure will allow us to show profitable conversion rates on any increase in volume. Going forward, our industry-leading brand, coupled with our network of La-Z-Boy Furniture Galleries ${ }^{\circledR}$ stores and Comfort Studios ${ }^{\circledR}$, position us well to further capitalize on a strengthening of the economy, particularly as it relates to consumer confidence and housing. We believe our new brand platform will continue to drive qualified traffic to our dealer network and, importantly, we will continue to invest in our business.
"Although the spring period showed some strength, from a seasonality perspective, the industry experiences weaker demand throughout the summer period and, as a result, our plants shut down for one week of vacation and maintenance during the first quarter, which ends in July. Accordingly, our first quarter is typically the weakest in terms of sales and profits because we ship product for 12 weeks instead of the normal 13 weeks."

## Conference Call

La-Z-Boy will hold a conference call with the investment community on Wednesday, June 22, 2011, at 8:30 a.m. eastern time. The toll-free dial-in number is 877.407.0778; international callers may use 201.689.8565.

## Forward-looking Information

This news release contains, and oral statements made from time to time by representatives of La-Z-Boy may contain, "forward-looking statements." With respect to all forward-looking statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Actual results could differ materially from those we anticipate or project due to a number of factors, including: (a) changes in consumer confidence and demographics; (b) speed of recovery from the recent economic recession or the emergence of a second wave of the recession; (c) changes in the real estate and credit markets and their effects on our customers and suppliers; (d) international political unrest, terrorism or war; (e) volatility in energy and other commodities prices; (f) the impact of logistics on imports; (g) interest rate and currency exchange rate changes; (h) operating factors, such as supply, labor or distribution disruptions or product recalls; (i) restructuring actions; (j) changes in the domestic or international regulatory environment; (k) adoption of new accounting principles; (l) severe weather or other natural events such as hurricanes, earthquakes, tornadoes and tsunamis; (m) our ability to procure fabric rolls and leather hides or cut-and-sewn fabric and leather sets domestically or abroad; ( $n$ ) fluctuations in our stock price; (o) information technology system failures; (p) effects of our brand awareness and marketing programs; (q) our ability to locate new La-Z-Boy Furniture Galleries® stores owners and negotiate favorable lease terms for new or existing locations; and (r) those matters discussed in Item 1A of our fiscal 2011 Annual Report on Form 10-K and other factors identified from time-to-time in our reports filed with the Securities and Exchange Commission. We undertake no obligation to update or revise any forward-looking statements, whether to reflect new information or new developments or for any other reason.

## Additional Information

This news release is just one part of La-Z-Boy's financial disclosures and should be read in conjunction with other information filed with the Securities and Exchange Commission, which is available at: http://investors.la-z-boy.com/phoenix.zhtml?c=92596\&p=irol-sec. Investors and others wishing to be notified of future La-Z-Boy news releases, SEC filings and quarterly investor conference calls may sign up at: http://investors.la-z-boy.com/phoenix.zhtml? $\mathrm{c}=92596 \& \mathrm{p}=$ irol-alerts\&t=\&id=\&.

## Background Information

La-Z-Boy Incorporated is one of the world's leading residential furniture producers, marketing furniture for every room of the home. The La-Z-Boy Upholstery Group companies are Bauhaus, England and La-Z-Boy. The operating units in the Casegoods Group consist of two groups, one including American Drew, Lea and Hammary, and the second being Kincaid. The company-owned retail segment includes 83 of the 304 La-Z-Boy Furniture Galleries ${ }^{\circledR}$ stores.

The corporation's proprietary distribution network is dedicated exclusively to selling La-Z-Boy Incorporated products and brands, and includes 304 standalone La-Z-Boy Furniture Galleries® stores and 526 independent Comfort Studios®, in addition to in-store gallery programs for the company’s Kincaid, England and Lea operating units. Additional information is available at http://www.la-z-boy.com/.

## LA-Z-BOY INCORPORATED

## CONSOLIDATED STATEMENT OF OPERATIONS

| (Amounts in thousands, except per share data) | Unaudited <br> For the Quarter Ended |  |  |  | Unaudited <br> For the Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { 4/30/2011 } \\ \text { (14 weeks) } \\ \hline \end{gathered}$ |  | $\begin{aligned} & \hline \text { 4/24/2010 } \\ & \text { (13 weeks) } \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \hline \text { 4/30/2011 } \\ & \text { (53 weeks) } \\ & \hline \end{aligned}$ |  | $\begin{gathered} \hline \text { 4/24/2010 } \\ \text { (52 weeks) } \\ \hline \end{gathered}$ |  |
| Sales | \$ | 338,905 | \$ | 310,740 | \$ | 1,187,143 | \$ | 1,179,212 |
| Cost of sales |  |  |  |  |  |  |  |  |
| Cost of goods sold |  | 230,862 |  | 209,300 |  | 832,962 |  | 803,945 |
| Restructuring |  | (15) |  | 350 |  | (163) |  | 2,141 |
| Total cost of sales |  | 230,847 |  | 209,650 |  | 832,799 |  | 806,086 |
| Gross profit |  | 108,058 |  | 101,090 |  | 354,344 |  | 373,126 |
| Selling, general and administrative |  | 91,280 |  | 85,059 |  | 323,314 |  | 331,405 |
| Restructuring |  | 78 |  | 271 |  | 650 |  | 1,293 |
| Write-down of long-lived assets |  | 4,471 |  | - |  | 4,471 |  | - |
| Operating income |  | 12,229 |  | 15,760 |  | 25,909 |  | 40,428 |
| Interest expense |  | 603 |  | 584 |  | 2,346 |  | 2,972 |
| Interest income |  | 228 |  | 109 |  | 944 |  | 724 |
| Income from Continued Dumping and Subsidy Offset Act, net |  | 151 |  | - |  | 1,054 |  | 4,436 |
| Other income (expense), net |  | 221 |  | 236 |  | 405 |  | 480 |
| Income before income taxes |  | 12,226 |  | 15,521 |  | 25,966 |  | 43,096 |
| Income tax expense |  | 5,466 |  | 1,709 |  | 8,593 |  | 11,737 |
| Net income (loss) |  | 6,760 |  | 13,812 |  | 17,373 |  | 31,359 |
| Net loss attributable to noncontrolling interests |  | 3,548 |  | 192 |  | 6,674 |  | 1,342 |
| Net income attributable to La-Z-Boy Incorporated | \$ | 10,308 | \$ | 14,004 | \$ | 24,047 | \$ | 32,701 |
|  |  |  |  |  |  |  |  |  |
| Basic average shares |  | 51,890 |  | 51,579 |  | 51,849 |  | 51,533 |
| Basic net income per share attributable to La-Z-Boy Incorporated | \$ | 0.20 | \$ | 0.27 | \$ | 0.46 | \$ | 0.63 |
|  |  |  |  |  |  |  |  |  |
| Diluted average shares |  | 52,359 |  | 52,101 |  | 52,279 |  | 51,732 |
|  |  |  |  |  |  |  |  |  |
| Diluted net income per share attributable to La-Z-Boy Incorporated | \$ | 0.19 | \$ | 0.26 | \$ | 0.45 | \$ | 0.62 |
|  |  |  |  |  |  |  |  |  |
| Dividends declared per share | \$ | - | \$ | - | \$ | - | \$ | - |


| (Amounts in thousands, except par value) | Unaudited As of |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4/30/2011 |  | 4/24/2010 |  |
| Current assets |  |  |  |  |
| Cash and equivalents | \$ | 115,262 | \$ | 108,427 |
| Receivables, net of allowance of \$23,937 in 2011 and \$20,258 in 2010 |  | 161,299 |  | 165,001 |
| Inventories, net |  | 138,444 |  | 132,480 |
| Deferred income taxes - current |  | - |  | 2,305 |
| Other current assets |  | 17,218 |  | 18,862 |
| Total current assets |  | 432,223 |  | 427,075 |
| Property, plant and equipment, net |  | 120,603 |  | 138,857 |
| Trade names |  | 3,100 |  | 3,100 |
| Deferred income taxes - long term |  | 2,883 |  | 458 |
| Other long-term assets |  | 34,646 |  | 38,293 |
| Total assets | \$ | 593,455 | \$ | 607,783 |
|  |  |  |  |  |
| Current liabilities |  |  |  |  |
| Current portion of long-term debt | \$ | 5,120 | \$ | 1,066 |
| Accounts payable |  | 49,537 |  | 54,718 |
| Accrued expenses and other current liabilities |  | 77,447 |  | 91,523 |
| Total current liabilities |  | 132,104 |  | 147,307 |
| Long-term debt |  | 29,937 |  | 46,917 |
| Other long-term liabilities |  | 67,274 |  | 70,445 |
| Contingencies and commitments |  | - |  | - |
| Shareholders' equity |  |  |  |  |
| Common shares, \$1 par value - 150,000 authorized; 51,909 outstanding in 2011 and 51,770 outstanding in 2010 |  | 51,909 |  | 51,770 |
| Capital in excess of par value |  | 201,589 |  | 201,873 |
| Retained earnings |  | 126,622 |  | 106,466 |
| Accumulated other comprehensive loss |  | $(18,804)$ |  | $(20,284)$ |
| Total La-Z-Boy Incorporated shareholders' equity |  | 361,316 |  | 339,825 |
| Noncontrolling interests |  | 2,824 |  | 3,289 |
| Total equity |  | 364,140 |  | 343,114 |
| Total liabilities and equity | \$ | 593,455 | \$ | 607,783 |

## LA-Z-BOY INCORPORATED

## CONSOLIDATED STATEMENT OF CASH FLOWS

| (Amounts in thousands) | Unaudited Fiscal Year Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4/30/2011 |  | 4/24/2010 |  | 4/25/2009 |  |
| Cash flows from operating activities |  |  |  |  |  |  |
| Net income (loss) | \$ | 17,373 | \$ | 31,359 | \$ | $(122,413)$ |
| Adjustments to reconcile net income (loss) to cash provided by operating activities |  |  |  |  |  |  |
| (Gain) loss on sale of assets |  | 201 |  | (538) |  | $(2,813)$ |
| Write-down of long-lived assets |  | 4,471 |  | - |  | 7,503 |
| Write-down of trade names |  | - |  | - |  | 5,541 |
| Write-down of goodwill |  | - |  | - |  | 42,136 |
| Write-down of investments |  | - |  | - |  | 5,140 |
| Deferred income tax expense/(benefit) |  | (120) |  | $(2,693)$ |  | 39,233 |
| Restructuring |  | 487 |  | 3,434 |  | 12,460 |
| Provision for doubtful accounts |  | 7,197 |  | 6,535 |  | 25,254 |
| Depreciation and amortization |  | 24,302 |  | 25,246 |  | 24,142 |
| Stock-based compensation expense |  | 3,720 |  | 5,236 |  | 3,819 |
| Pension plan contributions |  | $(4,495)$ |  | - |  | - |
| Change in receivables |  | 1,599 |  | $(17,250)$ |  | 27,223 |
| Change in inventories |  | $(10,531)$ |  | 7,074 |  | 37,631 |
| Change in other assets |  | $(1,092)$ |  | 3,225 |  | 2,967 |
| Change in payables |  | $(4,429)$ |  | 13,147 |  | $(14,544)$ |
| Change in other liabilities |  | $(10,837)$ |  | 14,884 |  | $(40,571)$ |
| Total adjustments |  | 10,473 |  | 58,300 |  | 175,121 |
| Net cash provided by operating activities |  | 27,846 |  | 89,659 |  | 52,708 |
|  |  |  |  |  |  |  |
| Cash flows from investing activities |  |  |  |  |  |  |
| Proceeds from disposals of assets |  | 506 |  | 3,338 |  | 9,060 |
| Capital expenditures |  | $(10,540)$ |  | $(10,986)$ |  | $(15,625)$ |
| Purchases of investments |  | $(10,200)$ |  | $(4,933)$ |  | $(11,330)$ |
| Proceeds from sales of investments |  | 10,655 |  | 8,833 |  | 34,675 |
| Change in restricted cash |  | - |  | 17,507 |  | $(18,207)$ |
| Cash effects upon consolidation/(deconsolidation) of VIE |  | (632) |  | - |  | 631 |
| Other |  | (49) |  | 250 |  | (581) |
| Net cash provided by (used for) investing activities |  | $(10,260)$ |  | 14,009 |  | $(1,377)$ |
|  |  |  |  |  |  |  |
| Cash flows from financing activities |  |  |  |  |  |  |
| Proceeds from debt |  | 30,585 |  | 41,817 |  | 50,794 |
| Payments on debt |  | $(41,618)$ |  | $(54,707)$ |  | $(92,139)$ |
| Stock issued for stock and employee benefit plans |  | 270 |  | 1,035 |  | - |
| Dividends paid |  | - |  | 二 |  | $(5,177)$ |
| Net cash used for financing activities |  | $(10,763)$ |  | $(11,855)$ |  | $(46,522)$ |
|  |  |  |  |  |  |  |
| Effect of exchange rate changes on cash and equivalents |  | 12 |  | (756) |  | (901) |
| Change in cash and equivalents |  | 6,835 |  | 91,057 |  | 3,908 |
| Cash and equivalents at beginning of period |  | 108,427 |  | 17,370 |  | 13,462 |
| Cash and equivalents at end of period | \$ | 115,262 | \$ | 108,427 | \$ | 17,370 |

## LA-Z-BOY INCORPORATED <br> Segment Information

| (Amounts in thousands) | Unaudited <br> For the Quarter Ended |  |  |  | Unaudited <br> For the Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { 4/30/2011 } \\ & \text { (14 weeks) } \end{aligned}$ |  | $\begin{aligned} & \hline \text { 4/24/2010 } \\ & \text { (13 weeks) } \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \hline \text { 4/30/2011 } \\ & \text { (53 weeks) } \end{aligned}$ |  | $\begin{aligned} & \hline \text { 4/24/2010 } \\ & \text { (52 weeks) } \end{aligned}$ |  |
| Sales |  |  |  |  |  |  |  |  |
| Upholstery Group | \$ | 264,842 | \$ | 241,137 | \$ | 916,867 | \$ | 904,871 |
| Casegoods Group |  | 40,749 |  | 37,510 |  | 152,534 |  | 146,706 |
| Retail Group |  | 58,288 |  | 39,233 |  | 176,987 |  | 153,620 |
| VIEs |  | 3,646 |  | 13,557 |  | 29,105 |  | 53,173 |
| Corporate and Other |  | 471 |  | 440 |  | 1,909 |  | 4,583 |
| Eliminations |  | $(29,091)$ |  | $(21,137)$ |  | $(90,259)$ |  | $(83,741)$ |
| Consolidated Sales | \$ | 338,905 | \$ | 310,740 | \$ | 1,187,143 | \$ | 1,179,212 |
|  |  |  |  |  |  |  |  |  |
| Operating income (loss) |  |  |  |  |  |  |  |  |
| Upholstery Group | \$ | 27,163 | \$ | 28,610 | \$ | 72,743 | \$ | 95,732 |
| Casegoods Group |  | 2,099 |  | (230) |  | 6,698 |  | (243) |
| Retail Group |  | $(3,035)$ |  | $(4,721)$ |  | $(15,078)$ |  | $(19,825)$ |
| VIEs |  | $(1,107)$ |  | 312 |  | $(4,949)$ |  | (751) |
| Corporate and Other |  | $(8,357)$ |  | $(7,590)$ |  | $(28,547)$ |  | $(31,051)$ |
| Restructuring |  | (63) |  | (621) |  | (487) |  | $(3,434)$ |
| Write-down of long-lived assets |  | $(4,471)$ |  | - |  | $(4,471)$ |  | - |
| Consolidated Operating Income (Loss) | \$ | 12,229 | \$ | 15,760 | \$ | 25,909 | \$ | 40,428 |

## LA-Z-BOY INCORPORATED

## Unaudited Quarterly Financial Data

| (Dollar amounts in thousands, except per share data) | $\begin{gathered} \text { (13 weeks) } \\ 7 / 24 / 2010 \end{gathered}$ |  | (13 weeks) |  | (13 weeks) <br> 1/22/2011 |  | (14 weeks) <br> 4/30/2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 263,313 | \$ | 292,982 | \$ | 291,943 | \$ | 338,905 |
| Cost of sales |  |  |  |  |  |  |  |  |
| Cost of goods sold |  | 190,500 |  | 207,938 |  | 203,662 |  | 230,862 |
| Restructuring |  | (21) |  | (62) |  | (65) |  | (15) |
| Total cost of sales |  | 190,479 |  | 207,876 |  | 203,597 |  | 230,847 |
| Gross profit |  | 72,834 |  | 85,106 |  | 88,346 |  | 108,058 |
| Selling, general and administrative |  | 74,320 |  | 79,657 |  | 78,057 |  | 91,280 |
| Restructuring |  | 165 |  | 110 |  | 297 |  | 78 |
| Write-down of long-lived assets |  | - |  | - |  | - |  | 4,471 |
| Operating income (loss) |  | $(1,651)$ |  | 5,339 |  | 9,992 |  | 12,229 |
| Interest expense |  | 590 |  | 592 |  | 561 |  | 603 |
| Interest income |  | 243 |  | 223 |  | 250 |  | 228 |
| Income from Continued Dumping and Subsidy Offset Act, net |  | - |  | - |  | 903 |  | 151 |
| Other income (expense), net |  | 351 |  | (418) |  | 251 |  | 221 |
| Income (loss) before income taxes |  | $(1,647)$ |  | 4,552 |  | 10,835 |  | 12,226 |
| Income tax expense (benefit) |  | (705) |  | 1,381 |  | 2,451 |  | 5,466 |
| Net income (loss) |  | (942) |  | 3,171 |  | 8,384 |  | 6,760 |
| Net loss attributable to noncontrolling interests |  | 726 |  | 774 |  | 1,626 |  | 3,548 |
| Net income (loss) attributable to La-Z-Boy Incorporated | \$ | (216) | \$ | 3,945 | \$ | 10,010 | \$ | 10,308 |
|  |  |  |  |  |  |  |  |  |
| Diluted weighted average shares |  | 51,785 |  | 52,214 |  | 52,270 |  | 52,359 |
| Diluted net income per share attributable to La-Z-Boy Incorporated | \$ | - | \$ | 0.07 | \$ | 0.19 | \$ | 0.19 |

## Unaudited Quarterly Financial Data

| (Dollar amounts in thousands, except per share data) Fiscal Quarter Ended | (13 weeks) <br> 7/25/2009 |  | (13 weeks) <br> 10/24/2009 |  | (13 weeks) <br> 1/23/2010 |  | (13 weeks) <br> 4/24/2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 262,671 | \$ | 300,707 | \$ | 305,094 | \$ | 310,740 |
| Cost of sales |  |  |  |  |  |  |  |  |
| Cost of goods sold |  | 182,113 |  | 205,602 |  | 206,930 |  | 209,300 |
| Restructuring |  | 736 |  | 663 |  | 392 |  | 350 |
| Total cost of sales |  | 182,849 |  | 206,265 |  | 207,322 |  | 209,650 |
| Gross profit |  | 79,822 |  | 94,442 |  | 97,772 |  | 101,090 |
| Selling, general and administrative |  | 77,916 |  | 84,619 |  | 83,811 |  | 85,059 |
| Restructuring |  | 301 |  | 520 |  | 201 |  | 271 |
| Operating income |  | 1,605 |  | 9,303 |  | 13,760 |  | 15,760 |
| Interest expense |  | 980 |  | 831 |  | 577 |  | 584 |
| Interest income |  | 276 |  | 199 |  | 140 |  | 109 |
| Income from Continued Dumping and Subsidy Offset Act, net |  | - |  | - |  | 4,436 |  | - |
| Other income (expense), net |  | 601 |  | 236 |  | (593) |  | 236 |
| Income before income taxes |  | 1,502 |  | 8,907 |  | 17,166 |  | 15,521 |
| Income tax expense (benefit) |  | (3) |  | 3,529 |  | 6,502 |  | 1,709 |
| Net income |  | 1,505 |  | 5,378 |  | 10,664 |  | 13,812 |
| Net loss attributable to noncontrolling interests |  | 73 |  | 588 |  | 489 |  | 192 |
| Net income attributable to La-Z-Boy Incorporated | \$ | 1,578 | \$ | 5,966 | \$ | 11,153 | \$ | 14,004 |
|  |  |  |  |  |  |  |  |  |
| Diluted weighted average shares |  | 51,479 |  | 51,755 |  | 51,845 |  | 52,101 |
|  |  |  |  |  |  |  |  |  |
| Diluted net income per share attributable to La-Z-Boy Incorporated | \$ | 0.04 | \$ | 0.11 | \$ | 0.21 | \$ | 0.26 |

